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Report and Accounts 31 December 2019

318

**Cincinnati Global  
Syndicate 318**

**Cincinnati Global Syndicate 318** has traded at Lloyd's for over forty years. In that time the Syndicate has grown and evolved to meet the changing demands of its clients and is well positioned to take advantage of the opportunities seen in today's increasingly volatile marketplace. Over time, the Syndicate has built up longstanding relationships with, and offered continuity to, its brokers, clients and capital providers alike. The combination of its experienced team of underwriting, claims and support personnel, and the ability to make the best use of increasingly sophisticated statistical techniques in support of its decisions, maximises the offering it presents to each of its counterparties.

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2019 calendar year

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**£167.4m** (2018: £176.8m)  
gross premiums written

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**£24.1m** (2018: (£55.6m) loss)  
profit for year

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**85.8%** (2018: 140.9%)  
Combined ratio including Managing Agency fee  
and profit commission

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**2.8%** (2018: 1.8%)  
annual investment yield

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**£234m** (2018: £234m)  
2019 capacity

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Note:  
The combined ratio is the profit for the year before investment return expressed as a percentage of net earned premium.

Note:  
The Annual investment yield expresses the investment return for the year as a percentage of average cash and investments held by the syndicate.

## Directors and administration

### MANAGING AGENCY:

#### DIRECTORS AND ADMINISTRATION

Cincinnati Global Underwriting Agency Limited is the Lloyd's Managing Agent for Cincinnati Global Syndicate 318 and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

#### Directors:

R.J. Betzler *(non-executive) (resigned 28 February 2019)*  
T. Cracas *(appointed 28 February 2019)*  
C.J.W. Czapiewski *(non-executive) (resigned 20 February 2020)*  
D.C. Eales  
A. Hoffmann  
M.A. Langston  
R.J. Martin *(non-executive)*  
P.M. Murray *(non-executive) (appointed 14 October 2019)*  
R.A. Pexton *(non-executive chairman)*  
G.M. Tuck

#### Company secretary

P.S. O'Neill *(resigned 16 July 2019)*  
A. Hoffmann *(appointed 16 July 2019)*

The registered office of Cincinnati Global Underwriting Agency Limited is One Minster Court, Mincing Lane, London EC3R 7AA. The registered number of Cincinnati Global Underwriting Agency Limited is 4039137.

#### Syndicate:

##### Active underwriter

N.M. Chalk

#### Bankers

Citibank, N.A.  
Royal Bank of Canada  
Lloyds Banking Group Plc

#### Investment manager

Amundi (UK) Ltd

#### Actuary

Lane Clark & Peacock LLP

#### Statutory auditor

Deloitte LLP  
1 New Street Square  
London, EC4A 3HQ  
United Kingdom

### Introduction

The directors of the Managing Agent present their Managing Agent's report for the year ended 31 December 2019.

This annual report is prepared using the annual basis of accounting as required by Statutory Instrument No 1950 of 2008, the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. However, since the Syndicate benefits from a capital base that includes traditional names, as well as corporate members, where possible and appropriate, we have endeavoured to explain the events of the calendar year in the context of the applicable underlying years of account.

Managing Agents are also required to prepare a Managing Agent's report, financial statements and related notes, and supporting disclosure for members participating on the 2017 underwriting year of account, which closed at 31 December 2019. These are incorporated into this document on pages 61 to 88.

### Result for the 2019 Calendar Year

For the year ended 31 December 2019, Syndicate 318 has generated an overall profit of £24.1m compared to a loss of (£55.6m) in 2018, and a combined ratio of 85.8% (2018: 140.9%).

An analysis of the contribution to the overall result made by the individual underwriting years of account is as follows:

	2017 and Prior Years of Account £000	2018 Year of Account £000	2019 Year of Account £000	2019 Calendar Year Combined £000	2018 Calendar Year Combined £000
Gross Earned Premium	2,929	82,940	88,885	174,754	171,928
Reinsurer's Share	(2,074)	(7,020)	(21,192)	(30,286)	(30,445)
<b>Net Earned Premium</b>	855	75,920	67,693	144,468	141,483
Gross Claims Paid	(90,851)	(61,827)	(8,470)	(161,148)	(176,948)
Reinsurer's Share	28,396	4,328	370	33,094	64,720
<b>Net Claims Paid</b>	(62,455)	(57,499)	(8,100)	(128,054)	(112,228)
Change in provision for gross claims	94,010	8,094	(33,911)	68,193	18,986
Change in provision for reinsurer's share	(23,855)	3,828	744	(19,283)	(53,385)
<b>Change in provision for net claims</b>	70,155	11,922	(33,167)	48,910	(34,399)
Other technical income, net of reinsurance	113	266	135	514	285
<b>Net Operating Expenses</b>	(1,447)	(22,704)	(24,008)	(48,159)	(46,295)
<b>Balance on Technical Account</b>	7,221	7,905	2,553	17,679	(51,153)
Net Investment Income	1,447	1,575	496	3,518	2,349
Profit/(loss) on exchange	2,339	754	(197)	2,896	(6,767)
<b>Profit/(loss) for the financial year</b>	11,007	10,234	2,852	24,093	(55,571)

## Report of the directors of the managing agent for the year ended 31 December 2019 *continued*

### Principle Activities

The principal activity of Syndicate 318 is the transaction of general insurance and reinsurance business written in the United Kingdom at Lloyd's. The Syndicate underwrites in two core business areas of International and US Property and Aviation. International and US Property is sub divided into risks accepted under direct and facultative policies, and business written under binding authorities. The direct and facultative business covers international risks, with the largest proportion domiciled in the US. The risks accepted under binding authorities are almost all from US coverholders, with a small amount in Canada.

The Aviation business is predominantly from smaller airlines, as well as some general aviation business.

### Business review – financial

The business review provides a commentary on the financial and non-financial performance of the Syndicate in 2019. The review discusses the business written and earned, as well as the rating environment in the year by major class of business. We have also provided an overview of the Syndicate's claims experience, including the performance and adequacy of technical provisions. The effect of non-underwriting transactions including operating expenses, rate of exchange movements, and returns from cash and investments are also detailed. Where appropriate, we have detailed the contribution to the result of each individual underwriting year. The Syndicate's key performance indicators are summarised in the table below:

KPI	2019	2018
Gross premiums written	£167.4m	£176.8m
Reinsurance ceded	£28.8m	£32.8m
Profit/(loss) for the year	£24.1m	(£55.6m)
Gross loss ratio	53.2%	91.9%
Net loss ratio	54.8%	103.6%
Operating expense ratio	33.3%	32.7%
Combined ratio	85.8%	140.9%
Annual investment yield	2.8%	1.8%
Syndicate capacity	£234m	£234m

Note:

Gross loss ratio expresses gross incurred claims as a percentage of gross earned premiums.

Note:

Net loss ratio expresses net incurred claims as a percentage of net earned premiums.

Note:

Operating expense ratio expresses net operating expenses as a percentage of net earned premiums.

### Underwriting and reinsurance

Following the Decile 10 initiative issued by Lloyd's in 2019, the Syndicate set about reducing the level of catastrophe exposure, particularly in relation to risks exposed to US windstorm. Whilst the overall level of gross written premiums decreased in the calendar year to £167.4m from £176.8m, the underlying rating environment was extremely positive in the year. The risks written under the Direct and Facultative segment of the Property account achieved double digit rate increases in many areas, as did the Aviation account. The improvement in rating on Property binding

authorities was at a steadier pace, as these facilities take time to adjust following major losses.

The amount of Aviation premiums written in the year has fallen marginally, remaining relatively consistent.

The effect of foreign exchange has increased the level of premium written by almost £7.5m in the year, as the average rate of exchange for US dollars, used to retranslate the profit and loss account, has moved to US\$1.27 to the pound, from US\$1.34, in the previous accounting period. The value of Sterling was lower against the US dollar for much of the year, as uncertainty over Brexit depressed Sterling values for a large period of the year.

The table below details the movement in gross written premiums between 2018 and 2019 year ends.

	£000s
Gross premiums written 2018	176,816
Increase in premium income from rate of exchange	7,489
Decrease in premiums in the year	(16,885)
<b>Gross premiums written in 2019</b>	<b>167,420</b>

Gross earned premiums for the year are £174.7m, which is marginally higher than £171.9m earned in 2018. The increase in earned premiums is owing to a combination of rates of exchange and a greater proportion of premium income on binding authorities, earning between the 12 and 24 month stage of progression on the 2018 year of account.

The composition of the account is broadly consistent with last year, although the proportion of property business written under binding authorities has fallen this year as we reduce capacity in some areas and ceased writing some facilities altogether. The table below illustrates the split of gross written premium between classes on business written and incepted in the year.

	2019 %	2018 %
Gross written premiums	%	%
Aviation	5.0	4.7
Property – Direct and Facultative	62.0	61.1
Property – Binding Authorities	33.0	34.2
	100%	100%

The reinsurance premiums ceded in the year have decreased to £28.8m from £32.8m in 2018. There were overall savings on the cost of the reinsurance programme following the reduction in aggregate exposures, as well as fewer reinstatement premiums paid, as reinsurance recoveries on catastrophe losses in the year were lower. The Syndicate also did not have to purchase additional reinsurance for exhausted layers in 2019.

The reinsurance premium earned in the year of £30.3m (2018: £30.4m) closely tracks the reinsurance ceded, owing to the high proportion of reinsurance premium earned in the US windstorm season, and the continuity in the structure of the reinsurance programmes.



## Report of the directors of the managing agent for the year ended 31 December 2019 *continued*

### Technical Result

The calendar year technical result before investment return comprises profits and losses on the open and closing years of account. It has been a good year for the Syndicate, and we are pleased to report a return to profitability. The year has witnessed solid rate increases across all classes of business, and we have de-risked the account where possible. The overall loss activity has been lower than in recent years, and there has been a far lower incidence of catastrophe events.

There have been positive reserve movements in the year, on the 2017 and prior years of account.

The strengthening of Sterling against the US Dollar at the end of the year has increased the overall profit for the year.

### Contribution of 2019 year of account to the calendar year result

The 2019 year of account has contributed a profit for the calendar year, before investment income, of £2.4m. This compares to a loss of £43.9m posted for the 2018 year of account in calendar year 2018. This is a very good result at this stage of progression and the year to date has benefitted from a combination of improved rating, a relatively quiet US windstorm season, and a reduction in the level of attritional losses.

The only catastrophe loss of note in the year was Hurricane Dorian which is estimated at £7m (US\$9m). There were some weather

related losses from flooding in Peru, and tornadoes in the mid west of the US, but these are not considered to be major losses to the Syndicate.

There have been no large losses on the Aviation account on the 2019 year of account to date.

The Syndicate continues to earn its acquisition costs in line with gross earned premium, whilst administrative expenses, and Names expenses are earned as they are incurred. Managing agent's profit commission are earned in line with cumulative profits to a year of account, after allowances for the potential impact of deficit clauses within the Agency Agreement.

Net operating expenses are £24.0m, which is a decrease from £25.7m charged to the 2018 underwriting year at the same stage. The reduction in gross premiums has reduced the amount of brokerage in the year, which is the main driver of the reduction in expenses. The Syndicate has accrued profit commission which is shown after the deficit clause for traditional names.

The investment return for the year was £0.5m.

Loss on exchange in the year was £0.2m on the 2019 underwriting year.

Members' balances stand at an overall surplus of £2.8m.

### Contribution of 2018 year of account to the calendar year result

The 2018 year of account has contributed a profit for the calendar year, before investment income of £8.7m. The Property account has produced most of the profit, with the Direct and Facultative segment performing well in the year.

It has been a difficult year for Property binders, as there has been significant deteriorations in reserves on the losses in Hawaii from lava flow, and the California Wildfire losses. Also, the level of attrition continued to rise, as rating on the 2018 YoA was worse than initially expected.

The Aviation account suffered a major large loss on Ethiopian Airlines, as well as a deterioration on Lion Mentari Airlines. However, further deteriorations on these losses will be mitigated by reinsurance.

Net operating expenses are £22.7m, against a comparative figure of £19.6m for 2017 in calendar year 2018. Most of this increase has come from an increase in brokerage, following the increase in premium income of property binding authorities on the 2018 YoA. The writing pattern of binding authorities is over 24 months period, hence the increase in brokerage in 2019. The other expenses classifications have remained relatively consistent.

The investment return for the calendar year attributable to the 2018 underwriting year of account has been positive, producing net investment income of around £1.6m.

Profit on exchange in the year was £0.8m on the 2018 underwriting year.

Members' balances currently stand at an overall deficit of £33.4m, after standard personal expenses. We are forecasting a loss in the range of 10.82% – 15.82% upon closure of the 2018 year of account.

### Contribution of 2017 year of account to the calendar year result

The 2017 year of account has contributed a profit for the calendar year before investment income, of £9.6m. In 2019 there has been an improvement of £5.2m on closed year reserves, which makes up just over half of the result. The reserves set on the 2017 pure year of account at the end of last year have also proved robust, and we have experienced positive claims development. There has also been an exchange gain of £2.3m.

Net operating expenses are £1.4m. The majority of this movement is generated from brokerage on binding authority risks earned in the year.

The investment return for the year of £1.4m has increased the profit for the year to £11m.

The 2017 year of account has closed at a loss of £81.98m, and a result to a traditional name of (34.9%).

**Report of the directors of the managing agent  
for the year ended 31 December 2019** *continued*

**Operating Expenses**

	2017 and Prior Years of Account £000	2018 Year of Account £000	2019 Year of Account £000	2019 Calendar Year Combined £000	2018 Calendar Year Combined £000
Acquisition Costs (Brokerage)	(1,061)	(20,464)	(13,859)	(35,384)	(35,181)
Acquisition Costs (Other)	(253)	(1,756)	(5,270)	(7,279)	(6,652)
Administrative Expenses	(112)	(317)	(1,648)	(2,077)	(1,759)
Standard Personal Expenses	(21)	(167)	(2,590)	(2,778)	(2,703)
Managing Agents Profit Commission	–	–	(641)	(641)	–
<b>Net Operating Expenses</b>	<b>(1,447)</b>	<b>(22,704)</b>	<b>(24,008)</b>	<b>(48,159)</b>	<b>(46,295)</b>

As in previous years, acquisition costs (brokerage) represent the largest single expense item in 2019. Other operating expenses under the control of the managing agency have stayed relatively consistent in the calendar year, although there have been increases in central charges from Lloyds as well as additional catastrophe modelling costs. There have also been the usual inflationary increases.

No profit commission has been accrued on the 2017 and 2018 years of account as they are in loss position. Profit commission has been accrued on the 2019 year of account, after the application of the deficit clause for traditional names.

### Profit and loss on exchange

The profit on exchange for the year is £2.9m compared with a loss of £6.8m in 2018. This has largely arisen from currency translation differences from conversion of the opening balances and calendar year result from average to closing rates of exchange. The Syndicate has also realised profits and losses on exchange from transactions in the year, as well as having open currency positions at the year end. The table below provides a breakdown of the profit and loss on exchange during the year.

	2017 and Prior Years of Account £000	2018 Year of Account £000	2019 Year of Account £000	Total £000
Profit and loss on exchange				
Profit/(loss) on currency translation of opening balances and calendar year profits	2,285	911	(180)	3,016
Profit/(loss) on other transactions in the year	54	(157)	(17)	(120)
Profit/(loss) on exchange	2,339	754	(197)	2,896

### Investment Performance

	2019 '000	%	2018 '000	%
Average Amount of Syndicate Funds	£128,862		£138,774	
Investment Return	£3,605	2.80%	£2,449	1.76%
<b>By Currency:</b>				
<b>Sterling:*</b>				
Average Funds	£12,105		£12,536	
Investment Return	£103	0.85%	£62	0.49%
<b>US Dollar:</b>				
Average Funds	US\$135,805		US\$155,355	
Investment Return	US\$4,120	3.03%	US\$2,854	1.84%
<b>Canadian Dollar:</b>				
Average Funds	Can\$18,014		Can\$17,823	
Investment Return	Can\$331	1.84%	Can\$271	1.52%

\*Includes investment manager's fees of £87,723 (2018: £100,293).

Average amount of Syndicate Funds converted at average rates of exchange.

### **Investment Policy**

The Investment objective is to invest the Premiums Trust Funds in a manner calculated to maximise return within agreed restraints and in line with policies approved by the Managing Agency Board. In consideration of this policy, portfolios are predominantly invested in short-term, high quality fixed income securities. The investment manager has been instructed to achieve a return above the agreed benchmark, whilst maintaining agreed levels of liquidity and security. They also have discretion to invest in private sector securities for a limited proportion of the portfolio and within diversity limits for individual credits. Limiting the target duration of the overall portfolio controls the exposure of the investments to adverse price conditions. An Investment Committee and formal procedures for monitoring investments exist in line with the guidance from Lloyd's.

### **Review of Calendar Year 2019**

The investment portfolio saw some of its strongest post-crisis returns as central banks cut interest rates, risk aversion diminished and risk-assets rallied.

2019 saw continued economic momentum but at a slower pace with US growth around potential, rather than the above pace seen in

recent years. Trade wars were a dominant theme throughout the year and tariffs escalated between the US and China. By Q3, tangible effects of the trade war were more evident, both domestically and abroad. The Treasury yield curve inverted a number of times causing concern that the US economy could be heading towards a recession. With below target inflation the Federal Reserve, having initially paused hikes at the start of the year, completed a series of three "insurance" rate cuts in H2. This brought the Fed Funds Target Range to 1.5 – 1.75% where it has remained since the October meeting. These rate cuts combined with stimulus from the ECB including a further rate cut, restarting Quantitative Easing and new forward guidance committing to lower rates, helped drive US equity markets to new highs and compressed credit spreads to cycle-tight levels.

The aggregate USD portfolio returned 3.18% during 2019. Drivers of performance were falling yields, additional carry from corporate bond holdings and compression of credit spreads, particularly in lower rated investment grade issues. The portfolio remains concentrated in high quality liquid issues to meet regular flows both between accounts and to meet claims activity.

### Outlook for 2020

Economic growth across developed markets has moderated and we expect it to continue around trend in 2020. Tail risks from key themes of trade wars and Brexit have reduced and underlying economic data remain decent. The year will be dominated by the US election: firstly, the Democratic nomination followed by the Presidential election itself. Markets are currently pricing further cuts from the FOMC, however moves will likely be limited unless there is a material deterioration in the outlook.

### Business review – non-financial

In reviewing the performance of the business in the year, we have also assessed non-financial metrics for underwriting, claims, human resources, and Solvency II. We have identified the following criteria as important measures of performance for the areas. These are detailed in the table below.

#### Underwriting non-financial indicators

The Syndicate views the proportion of the business that it leads and renews as important non-financial measurements of its performance. The amount of business that the Syndicate is the lead underwriter on provides a useful measure of market position in relation to its peers. The level of renewal business by the Syndicate is a good indicator of the continuity of the respective book of business, as well as retention of clients. These are detailed for 2019 in the table below:

	Aviation	Property – Direct and Facultative	Property – Binding Authorities
Proportion of business written where the Syndicate is the lead underwriter	40%	61%	47%
Proportion of business written which is a renewal to the Syndicate	79%	82%	99%

The Board values experience in its underwriters. The table below details the experience of the Syndicate's senior underwriters in terms of the numbers of years they have worked at the Syndicate and the number of years they have been active in the Lloyd's market.

Name	Position	Years at Syndicate	Years in the Lloyd's Market
<b>Nick Chalk</b>	<i>Active Underwriter</i>	20	22
<b>Steve Anderson</b>	<i>Head of Delegated Underwriting</i>	11	31
<b>Simon Herring</b>	<i>Head of Aviation</i>	18	36
<b>Simon Pope</b>	<i>Head of Property Underwriting – Direct and Facultative</i>	17	17

**Claims handling non-financial indicators**

As part of the evaluation of the Syndicate’s claims handling performance, various measurements are monitored on a quarterly basis. Management view responding to claims notifications, adjusting and settling them on a timely basis as key to the Syndicate’s servicing of claims. It also places great importance on the accuracy of its case reserving within a prescribed range. The table below illustrates some of the KPIs used by the Board.

Claims Measurement	Average score in 2019
Percentage of claims responded to within target response time	100.0%
Percentage of claims meeting internal reserving accuracy target	100.0%
Percentage of claims meeting adjustment and settlement targets	99.1%

The overall performance against the agreed targets has been very good in 2019, with generally high average scores against the metrics set.

**Human resources non-financial indicators**

The Board view retention of staff, and vocational training as key to the long term success of the Syndicate. The staff turnover for the Syndicate has been historically low, and the average length of service for employees tends to be longer than average. Cincinnati Global Underwriting Agency Limited also remains committed to staff training, with a number of employees studying for professional qualifications in disciplines including accountancy, actuarial, insurance and law.

**Brexit (referenced from Lloyd’s guidance)**

On 31 January 2020, the UK formally left the EU and entered into a transition period lasting until 31 December 2020. During the transition period the UK and the EU will negotiate their future relationship and EU law will continue to apply in and to the UK. While there is a legal mechanism to facilitate the extension of the transition period by a further two years, a request to do so would need to be made by the UK by 30 June 2020, and this has already been ruled out by the current Government.

Following the end of the transition period, it is anticipated that Lloyd’s members will no longer benefit from EU passporting provisions and will no longer have permission to underwrite European Economic Area (EEA) (re)insurance business. However, Lloyd’s members will continue to be able to provide reinsurance to cedants in the EEA (with the exception of Germany) on a cross-border basis, provided relevant local requirements are complied with.

Notwithstanding the above, Lloyd’s has been working to ensure that, despite Brexit, Lloyd’s policyholders across the EEA can continue to access the underwriting expertise and financial security of the Lloyd’s market and their existing policies can continue to be serviced by the Lloyd’s market, including the payment of valid insurance claims.

### **Lloyd's Insurance Company S.A. (Lloyd's Europe)**

Lloyd's has established a subsidiary insurance and reinsurance company incorporated in Belgium, Lloyd's Insurance Company S.A. (Lloyd's Europe). Lloyd's Europe is authorised in Belgium by the National Bank of Belgium (NBB) and regulated by the NBB and the Financial Services and Markets Authority of Belgium. It is capitalised according to the Solvency II standard formula and benefits from the same financial ratings as the Lloyd's market, which are provided by A.M. Best (A "excellent"); Standard & Poor's (A+ "strong"); and Fitch Ratings (AA- "very strong"). Lloyd's Europe has 18 branches across the EEA and a branch in the UK.

Lloyd's Europe writes all classes of non-life insurance business and non-life reinsurance (facultative and non-proportional excess of loss treaty only) business from EEA countries. It does not underwrite proportional treaty reinsurance.

The establishment of Lloyd's Europe ensures that Lloyd's European intermediaries and policyholders still have access to the combined scale, expertise, capacity and claims service of the Lloyd's market through a single insurance company based at the heart of Europe.

Note: With the exception of open market reinsurance which may continue to be

underwritten on a cross-border basis from the UK (as outlined above), managing agents and coverholders obtain their authority to write EEA business from Lloyd's Europe and not Lloyd's underwriters. Coverholders, service companies and brokers are required to ensure that they accurately report which Lloyd's entity their authority is derived from when communicating with policyholders, regulators and other third parties.

### **Post-Brexit structuring requirements for intermediaries (including coverholders and brokers)**

On 19 February 2019, the European Insurance and Occupational Pensions Authority (EIOPA) issued Recommendations for the insurance sector in light of the UK withdrawing from the EU. As a result of its interpretation of the Insurance Distribution Directive, intermediaries and entities carrying on distribution activities to EU policyholders seeking cover for EU risks will be required to be established and registered in the EU following the end of the transition period. In meeting this requirement, many UK intermediaries have established an EU-authorised intermediary with a UK branch, also known as reverse branching.

Lloyd's Europe has a regulatory obligation to ensure that its distribution channels are properly authorised throughout the lifetime of its policies.



### **New and renewing policies**

From 1 January 2019 onwards, with a few minor exceptions, all new EEA non-life direct insurance policies have been written by Lloyd's Europe and all renewing EEA non-life direct insurance policies have transferred (and continue to transfer) to Lloyd's Europe on their renewal.

It continues to be Lloyd's policy that all non-life EEA insurance risks are written by Lloyd's Europe and not Lloyd's syndicates.

### **Part VII transfer**

To achieve contract continuity, Lloyd's will transfer all remaining affected policies (comprising all relevant non-life direct EEA insurance and inwards German reinsurance business that has been written by the Lloyd's market between 1993 and 2020) to Lloyd's Europe. This will be undertaken via an insurance business transfer under Part VII of the UK's Financial Services and Markets Act 2000 (the Part VII transfer) and is scheduled to take place before the end of 2020.

### **Servicing of existing contracts**

Passporting rights will continue to apply during the transition period, allowing Lloyd's underwriters and UK intermediaries to continue to service existing EEA policies, including the payment of valid insurance claims.

It continues to be Lloyd's policy that all new non-life EEA direct insurance policies are written by Lloyd's Europe and all renewing EEA non-life direct insurance policies are transferred to Lloyd's Europe on their renewal.

Although, Syndicate 318 is not materially reliant on business ceded from EEA states, the Managing Agency Board will follow

developments closely, and react accordingly to any changes in legislation.

### **Key Risks**

The Syndicate is exposed to a variety of risks when undertaking the activities associated with the running of the business. The Board has policies and procedures in place to identify and manage the risks to the Syndicate. The key risks to the Syndicate are: Insurance risk, Finance risk, Credit risk, Liquidity risk, Market risk and Operational risk.

Definitions of these risks and further explanation on how they affect the Syndicate are detailed in Note 4 on page 35.

### **Corporate Governance and Risk Management**

Reporting to the Board are a number of sub-committees each with written terms of reference which consider, monitor and report on aspects of the Managing Agency's business. The Board retains overall responsibility for the Syndicate's business.

The Managing Agency maintains a risk framework for the identification, assessment, management and monitoring of the risks to which it is exposed across all aspects of its day-to-day business operations, and it maintains a risk register based on the output of this framework. The risk framework encompasses all core risk areas including insurance, credit, investment, liquidity, market, concentration and operational risk. Various controls operate in respect of these risk areas, and their performance and continued suitability are monitored via the Risk Function and are overseen by the relevant sub-committee, or the board and through the use of key risk and control indicators.

### Audit Committee

The Audit Committee has the delegated authority of the Board to consider all aspects and matters pertaining to the internal and external audit of the Managing Agency and the managed Syndicate. This includes an assessment of the performance, effectiveness and suitability of these functions. All members of this committee are independent non-executive directors.

### Risk Committee

The Risk Committee has the delegated authority of the Board to consider all aspects and matters pertaining to the identification, assessment, monitoring and mitigation of risk within the Managing Agency and the managed Syndicate. This includes an assessment of the performance, effectiveness and suitability of the risk management function and the risk framework. The Risk Committee is responsible for the consideration of operational risk issues and maintains the Managing Agency's risk register.

### General Business Committee

The General Business Committee has the delegated authority of the Board to consider matters defined by the Board or any matters that do not require consideration by the full Board. In general, the committee considers the more day-to-day administrative and operational issues relating to the Managing Agency and the managed Syndicate.

### Investment Committee

The Investment Committee has the delegated authority of the Board to recommend, monitor

and oversee the appropriateness of the investment policy, investment guidelines and performance measures for the managed Syndicate; for assessing the performance, effectiveness and continued suitability of the investment managers; and for ensuring compliance with relevant prudential rules. The Investment Committee has specific responsibility for the consideration of the market, liquidity and concentration risk relating to the investment of the managed Syndicate's assets.

### Claims Committee

The Claims Committee has responsibility for reviewing and monitoring all aspects of the managed Syndicate's claims performance and claims service delivery.

### Reserving Committee

The Reserving Committee assists the Board in reviewing and approving the quarterly reserves of the Syndicate for UK GAAP and Solvency II.

### Underwriting Committee

The Underwriting Committee has the delegated authority of the Board to consider, monitor and review all aspects of the underwriting strategy, management and performance of the managed Syndicate. The Underwriting Committee considers insurance, reinsurance and claims risks.

To assist it in fulfilling its obligations, the Underwriting Committee has constituted a sub-committee which addresses specific areas of the managed Syndicate's reinsurance operations in more detail.

### Reinsurance Operations Group

The Reinsurance Operations Group is a sub-committee of the Underwriting Committee and has responsibility for reviewing and monitoring all aspects of the managed Syndicate's reinsurance operations and to promote effective communication between the underwriting, claims and reinsurance areas.

### Remuneration Committee

The Remuneration Committee has the delegated authority of the Board to support and assist the Agency in its objective to determine and oversee the appropriateness of the policy and framework which can attract and retain the right talents. As such, the Remuneration Committee oversees the determination of the remuneration, benefits and bonus arrangements of the senior executives and officers of the Managing Agency and the managed Syndicate, for the review and approval of the general level of remuneration and benefits for other staff and for ensuring that remuneration arrangements are consistent with principles of sound risk management and corporate governance.

### Product Oversight and Governance Committee

The Product Oversight and Governance (POG) committee has the delegated authority of the Board to provide guidance and critical assessment of conduct risk issues thereby ensuring compliance with Lloyd's and the FCA's principles concerning conduct, and to assist the Board in this regard. As such, the POG supports the Board in establishing a positive corporate culture in respect of Conduct Risk which ensures that customers are treated fairly at all times.

### Future Developments

The improvement in market conditions has been consistent throughout 2019, and we are optimistic it will continue in 2020. The initiatives set by Lloyd's in 2019, particularly Decile 10, have improved underwriting discipline across the Lloyd's Market. We are also confident that Blueprint One will not only provide much needed modernisation to the market, but will also provide opportunities to the Syndicate, and potential benefits to all our capital providers.

We are also pleased to report that there has been a smooth transition, following the change of ownership on 28 February 2019 to Cincinnati Financial Corporation "CFC". CFC is committed to growing the Lloyd's business, and we are delighted to announce that the Syndicate will be adding underwriting portfolios in Credit and Political Risk and Political Violence in 2020. The Board will continue to explore new classes of business as and when opportunities arise. The Syndicate is also well underway in exploring possibilities to take advantage of CFC's extensive agency network and introduce new business into Lloyd's.

This promises to be an exciting period for the Syndicate, and we are committed to expanding the business profitably in the coming years.

**Directors**

The directors and officers of the Managing Agent who held office up to the date of the signing of the balance sheet were as follows:

**Directors:**

R.J. Betzler	<i>(non-executive) (resigned 28 February 2019)</i>
T. Cracas	<i>(appointed 28 February 2019)</i>
C.J.W. Czapiewski	<i>(non-executive) (resigned 20 February 2020)</i>
D.C. Eales	
A. Hoffmann	
M.A. Langston	
R.J. Martin	<i>(non-executive)</i>
P.M. Murray	<i>(non-executive) (appointed 14 October 2019)</i>
R.A. Pexton	<i>(non-executive chairman)</i>
G.M. Tuck	

**Company secretary**

P.S. O'Neill	<i>(resigned 16 July 2019)</i>
A. Hoffmann	<i>(appointed 16 July 2019)</i>

**Syndicate annual general meeting**

The Managing Agent does not propose holding an annual general meeting for the Syndicate.

**Auditors**

Deloitte LLP were appointed on the 31 July 2019.

Pursuant to Section 14(2) of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008, the auditor will be deemed to be reappointed and Deloitte LLP will therefore continue in office.

**Statement as to disclosure of information to auditors**

The directors of the Managing Agent at the date of this report have individually taken all the necessary steps to make themselves aware, as directors, of any relevant audit information and to establish that the Syndicate auditors are aware of that information. As far as the directors are aware, there is no relevant audit information of which the Syndicate auditors are unaware.

**G. M. Tuck**

*Chief Finance Officer*

Cincinnati Global Underwriting Agency Limited  
One Minster Court  
London EC3R 7AA

Approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2020

## Statement of managing agent's responsibilities for the year ended 31 December 2019

The directors of the managing agent are responsible for preparing the Syndicate annual accounts in accordance with applicable law and regulations.

The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 requires the directors of the managing agent to prepare their Syndicates' annual accounts for each financial year. Under that law they have elected to prepare the annual accounts in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 the directors of the managing agent must not approve the annual accounts unless they are satisfied that they give a true and fair view of the state of affairs of the Syndicate and of the profit or loss of the Syndicate for that period. In preparing these financial statements, the directors of the managing agent are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual accounts;
- Assess the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to cease trading, or have no realistic alternative but to do so.

The directors of the managing agent are responsible for keeping adequate accounting records that are sufficient to show and explain the Syndicate's transactions and disclose with reasonable accuracy at any time the financial position of the Syndicate and enable them to ensure that the financial statements comply with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors of the managing agent are responsible for the maintenance and integrity of the Syndicate and financial information included on the Syndicate's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### **G. M. Tuck**

*Chief Finance Officer* (on behalf of the board)

Cincinnati Global Underwriting Agency Limited  
One Minster Court  
London EC3R 7AA

Approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2020

**Opinion**

In our opinion the syndicate annual financial statements of Syndicate 318 (the 'syndicate'):

- give a true and fair view of the state of the syndicate's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have audited the syndicate annual financial statements which comprise:

- the statement of profit or loss;
- the balance sheet;
- the statement of changes in members' balances;
- the statement of cash flows; and
- the related notes 1 to 23.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate annual financial statements section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate annual financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We are required by ISAs (UK) to report in respect of the following matters where:

- the managing agent's use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the managing agent has not disclosed in the syndicate annual financial statements any identified material uncertainties that may cast significant doubt about the syndicate's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the syndicate annual financial statements are authorised for issue.

We have nothing to report in respect of these matters.

### Other information

The managing agent is responsible for the other information. The other information comprises the information included in the annual report, other than the syndicate annual financial statements and our auditor's report thereon. Our opinion on the syndicate annual financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the syndicate annual financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate annual financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the syndicate annual financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate annual financial statements and for being satisfied that they give a true and fair

view, and for such internal control as the managing agent determines is necessary to enable the preparation of syndicate annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate annual financial statements, the managing agent is responsible for assessing the syndicate's ability to continue in operation, disclosing, as applicable, matters related to the syndicate's ability to continue in operation and to use the going concern basis of accounting unless the managing agent intends to cease the syndicate's operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the syndicate annual financial statements

Our objectives are to obtain reasonable assurance about whether the syndicate annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate annual financial statements.

A further description of our responsibilities for the audit of the syndicate annual financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the managing agent's report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the managing agent's report has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in [the strategic report or] the managing agent's report.

#### Matters on which we are required to report by exception

Under The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 we are required to report in respect of the following matters if, in our opinion:

- the managing agent in respect of the syndicate has not kept adequate accounting records; or
- the syndicate annual financial statements are not in agreement with the accounting records; or

- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the syndicate's members, as a body, in accordance with regulation 10 of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Adam Ely ACA (Senior statutory auditor)**

**For and on behalf of Deloitte LLP**

**Statutory Auditor**

London, United Kingdom

5 March 2019



## Statement of profit or loss for the year ended 31 December 2019

### Technical account – general business

	Note	2019 £000	2018 £000
<b>Earned premiums, net of reinsurance</b>			
Gross premiums written	5	167,420	176,816
Outward reinsurance premiums		(28,808)	(32,797)
Change in the provision for unearned premiums			
Gross amount		7,334	(4,888)
Reinsurers' share		(1,478)	2,353
	17	144,468	141,484
<b>Allocated investment return transferred from the non-technical account</b>			
	10	3,518	2,349
<b>Other technical income, net of reinsurance</b>			
		514	285
<b>Claims incurred, net of reinsurance</b>			
Claims paid			
Gross amount	5	(161,148)	(176,948)
Reinsurers' share		33,094	64,720
	17	(128,054)	(112,228)
Change in the provision for claims			
Gross amount	5	68,193	18,986
Reinsurers' share		(19,283)	(53,385)
		48,910	(34,399)
		(79,144)	(146,627)
<b>Net operating expenses</b>	7	(48,159)	(46,295)
<b>Balance on the technical account – for general business</b>			
		21,197	(48,804)

All items relate only to continuing operations.

The notes on pages 29 to 60 form part of these accounts.

## Non-technical account

	Note	2019 £000	2018 £000
<hr/>			
<b>Balance on the general business technical account</b>		21,197	(48,804)
Investment income	10	2,695	2,362
Realised gains on investments		441	48
Unrealised gains on investments		501	101
Realised losses on investments		(31)	(62)
Unrealised losses on investments		–	–
Investment expenses and charges		(88)	(100)
Allocated investment return transferred to general business technical account	10	(3,518)	(2,349)
Profit/(loss) on foreign exchange		2,896	(6,767)
<b>Profit/(loss) for the financial year</b>		24,093	(55,571)

There were no recognised gains and losses in the year other than those reported in the Statement of Profit or Loss and hence no Statement of Other Comprehensive Income has been presented.

The notes on pages 29 to 60 form part of these accounts.

## Balance sheet as at 31 December 2019

	Note	2019 £000	2018 £000
<b>Assets</b>			
<b>Investments</b>			
Other financial investments	11	126,922	120,401
<b>Reinsurers' share of technical provisions</b>			
Provision for unearned premiums	17	3,865	5,498
Claims outstanding		18,141	38,200
		22,006	43,698
		148,928	164,099
<b>Debtors</b>			
Debtors arising out of direct insurance operations	12	30,299	35,314
Debtors arising out of reinsurance operations	13	7,492	11,155
Other debtors		126	169
		37,917	46,638
<b>Other assets</b>			
Cash at bank and in hand	19	2,164	4,912
<b>Prepayments and accrued income</b>			
Deferred acquisition costs	14	14,906	17,572
Other prepayments and accrued income		559	602
		15,465	18,174
<b>Total assets</b>		<b>204,474</b>	<b>233,823</b>

The notes on pages 29 to 60 form part of these accounts.

	Note	2019 £000	2018 £000
<b>Liabilities</b>			
<b>Capital and reserves</b>			
Members' balances		(70,059)	(130,941)
<b>Technical provisions</b>			
Provision for unearned premiums	17	63,185	72,610
Claims outstanding		189,346	263,908
		252,531	336,518
<b>Creditors</b>			
Creditors arising out of direct insurance operations	18	813	2,971
Creditors arising out of reinsurance operations	18	9,324	9,448
Other creditors including taxation and social security	18	11,214	15,731
Accruals and deferred income		651	96
		22,002	28,246
<b>Total liabilities</b>		204,474	233,823

The financial statements on pages 22 to 60 were approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2020 and were signed on its behalf by

**D. C. Eales**  
*Chief Executive Officer*

**G. M. Tuck**  
*Chief Finance Officer*

5 March 2020

The notes on pages 29 to 60 form part of these accounts.

## Statement of changes in members' balances for the year ended 31 December 2019

	2019 £000	2018 £000
Members' balances brought forward at 1 January	(130,941)	(80,785)
Profit/(loss) for the year	24,093	(55,571)
Members' agents fees	(129)	(137)
Payments of profit to members' personal reserve fund	12,779	(24,939)
Open year cash calls made	24,139	30,491
<b>Members' balances carried forward at 31 December</b>	<b>(70,059)</b>	<b>(130,941)</b>

Members participate on Syndicates by reference to years of account (YoA) and their ultimate result, assets and liabilities are assessed with reference to policies incepting in that year of account in respect of their membership of a particular year.

The notes on pages 29 to 60 form part of these accounts.

## Statement of cash flows for the year ended 31 December 2019

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	Note	2019 £000	2018 £000
<b>Cash flows from operating activities</b>			
Profit/(loss) for the year		24,093	(55,571)
<b>Adjustments:</b>			
Net Unrealised losses/(gains) on other financial instruments including foreign exchange		2,902	(10,639)
Net interest and dividends receivable	10	3,518	2,349
Interest received		(3,518)	(2,349)
<b>Movements in operating assets and liabilities:</b>			
Decrease in reinsurers share of technical provisions		21,692	48,129
Decrease/(increase) in deferred acquisition costs		2,666	(1,968)
Decrease/(increase) in debtors, subrogation and salvage and prepayments		8,764	(7,101)
(Decrease)/increase in technical provisions		(83,988)	2,723
(Decrease)/increase in creditors		(6,798)	11,852
Decrease/(increase) in accruals and deferred income		555	(6,248)
<b>Net cash (outflow)/inflow from operating activities</b>		<b>(30,114)</b>	<b>(18,823)</b>
<b>Cash flows from investing activities</b>			
Acquisitions of other financial instruments		(96,746)	(80,987)
Proceeds from the sale of other financial instruments		87,323	95,605
<b>Net cash (outflow)/inflow from investing activities</b>		<b>(9,423)</b>	<b>(14,618)</b>

The notes on pages 29 to 60 form part of these accounts.

## Statement of cash flows for the year ended 31 December 2019 *continued*

	Note	2019 £000	2018 £000
<b>Net cash flow from financing activities:</b>			
Transfer from/(to) members in respect of underwriting participations		24,531	(24,939)
Members' agents' fees paid on behalf of members		(129)	(137)
Open year cash calls made		12,387	30,491
<b>Net cash inflow from financing activities</b>		<b>36,789</b>	<b>5,415</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>			
		(2,748)	1,210
Cash and cash equivalents at 1 January		4,912	3,702
<b>Cash and cash equivalents at 31 December</b>	19	<b>2,164</b>	<b>4,912</b>

The notes on pages 29 to 60 form part of these accounts.

## 1 Basis of preparation

Syndicate 318 (“The Syndicate”) comprises a group of members of the Society of Lloyd’s that underwrites insurance business in the London Market. The address of the Syndicate’s Managing Agent is Cincinnati Global Underwriting Agency Limited, Third Floor, One Minster Court, Mincing Lane, London, EC3R 7AA. Cincinnati Global Underwriting Agency Limited is registered in England and Wales.

The financial statements have been prepared in accordance with the Insurance Accounts Directive (Lloyd’s Syndicate and Aggregate Accounts) Regulations 2008 and Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (“FRS 102”), and Financial Reporting Standard 103 Insurance Contracts (“FRS 103”).

The Syndicate has financial resources available, based on the latest cash flow forecasts, for a period covering at least 12 months from the date of approval of these financial statements, taking into account its ability to call future losses from its capital providers to meet its liabilities as they fall due. As a consequence, taking this into account together with the Syndicate’s ability to manage its business risks in the current economic climate, that it remains appropriate for these financial statements to have been prepared on a going concern basis.

## 2 Use of judgments and estimates

In preparing these financial statements, the directors of the Managing Agent have made judgements, estimates and assumptions that affect the application of the Syndicate’s accounting policies and the reported amounts of assets, liabilities, income and expenses.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

### Estimation of claims

The measurement of the provision for claims outstanding involves judgments and assumptions about the future that have the most significant effect on the amounts recognised in the financial statements.

The provision for claims outstanding comprises the estimated cost of settling all claims incurred but unpaid at the balance sheet date, whether reported or not. This is a judgemental and complex area due to the subjectivity inherent in estimating the impact of claims events that have occurred but for which the eventual outcome remains uncertain. In particular, judgment is applied when estimating the value of amounts that should be provided for claims that have been incurred at the reporting date but have not yet been reported (IBNR) to the Syndicate.

The amount included in respect of IBNR is based on statistical techniques of estimation applied by the Managing Agent’s in-house actuaries and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience the development of claims over time given the likely ultimate claims to be experienced and for more recent underwriting, having regard to variations in business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs. For the most recent years, where a high degree of volatility arises from projections, estimates may be based in part on output from rating, and other models of business accepted and assessments of underwriting conditions.



## 2 Use of judgments and estimates *continued*

### Estimation of claims *continued*

In arriving at the level of claims provisions, a Board approved margin is applied over and above the actuarial best estimate.

Further information about the risk that the provision for claims outstanding could be materially different from the ultimate cost of claims settlement is included in note 4.

### Estimation of premiums

The measurement of premiums written in the year involves judgements on the amounts of premiums written but not signed to the Syndicate until after the balance sheet date.

The estimation of unearned premiums, includes estimates made on the allocation of premiums between accounting periods based on judgements on the profile of the underlying risks associated with the written, and accordingly how the premium is recognised as earned.

## 3 Accounting policies

The financial statements have been prepared on an annual basis of accounting, whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance as follows:

### (a) Premiums written

Premiums written comprise premiums on contracts which incepted during the financial year. Premiums are shown gross of brokerage payable and exclude taxes and duties levied on them. Estimates are made for pipeline premiums, representing amounts due to the Syndicate not yet notified, as well as adjustments made in the year to premiums written in prior accounting periods.

### (b) Unearned premiums

Written premium is earned according to the risk profile of the policy. Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the balance sheet date, calculated on the basis of established earnings patterns or time apportionment as appropriate. For certain policies, the earnings of premiums are accelerated or delayed to reflect the seasonality of losses on the underlying exposures.

### (c) Reinsurance premium ceded

Outwards reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct or inwards business being reinsured.

### (d) Claims Incurred

Claims incurred comprise claims and settlement expenses (both internal and external) paid in the year and the movement in provision for outstanding claims and settlement expenses, including an allowance for the cost of claims incurred by the balance sheet date but not reported until after the year end.

### (e) Claims provisions and related recoveries

The provision for claims comprises amounts set aside for claims notified and claims incurred but not yet reported (IBNR).

### 3 Accounting policies *continued*

#### (e) Claims provisions and related recoveries *continued*

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agency's management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time, to form a view of the likely ultimate claims to be experienced for more recent underwriting, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly, the most critical assumption in regards to claims provisions is that the past is a reasonable predictor of the likely level of claims development. The estimation of IBNR is considered to be a key area of uncertainty for the Syndicate.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events, and this may result in significant adjustments to the amounts provided. Adjustments to the amount of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.

#### (f) Unexpired risks provision

A provision for unexpired risks is made where claims, related expenses and deferred acquisition costs, likely to arise after the end of the financial period in respect of contracts concluded before that date, are expected to exceed the unearned premiums and premiums receivable under these contracts, after the deduction of any acquisition costs deferred.

The provision for unexpired risks is calculated separately by reference to classes of business which are written together, after taking into account relevant investment return.

#### (g) Acquisition costs

Acquisition costs, comprising commission and other costs related to the acquisition of new and renewal insurance and reinsurance contracts, are deferred to the extent that they are attributable to premiums unearned at the balance sheet date.

#### (h) Foreign currencies

Transactions in foreign currencies are translated into the functional currency using the exchange rates at the date of the transactions. The Syndicate's monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rates of exchange at the balance

### 3 Accounting policies *continued*

#### (h) Foreign currencies *continued*

sheet date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items denominated in foreign currencies that are measured at historic cost are translated to the functional currency using the exchange rate at the date of the transaction. For the purposes of foreign currency translation, unearned premiums and deferred acquisition costs are treated as if they are monetary items.

Differences arising on translation of foreign currency amounts relating to insurance operations are included in the non-technical account.

Syndicate assets and liabilities are translated into Sterling at the rates of exchange at the balance sheet date. Differences arising on translation of foreign currency amounts are included in the non-technical account.

#### (i) Financial assets and liabilities

In applying FRS 102, the Syndicate has chosen to apply the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU).

##### *Classification*

The accounting classification of financial assets and liabilities determines how they are measured, and changes in those values are presented in the statement of profit or loss. Financial assets and liabilities are classified on their initial recognition. Subsequent reclassifications are permitted only in restricted circumstances.

Financial assets and financial liabilities at fair value through profit and loss comprise financial assets and financial liabilities held for trading and those designated as such on initial recognition. Investments in shares and other variable yield securities, units in unit trusts, and debt and other fixed income securities are designated as at fair value through profit or loss on initial recognition, as they are managed on a fair value basis in accordance with the Syndicate's investment strategy.

The Syndicate does not hold financial assets or financial liabilities for trading purposes, although derivatives (assets or liabilities) held by the Syndicate are categorised as held for trading.

Deposits with credit institutions, debtors, and accrued interest are classified as loans and receivables.

##### *Recognition*

Financial instruments are recognised when the Syndicate becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Syndicate's contractual rights to the cash flows from the financial assets expire or if the Syndicate transfers the financial asset to another party without retaining control of substantially all risks and rewards of the asset. A financial liability is derecognised when its contractual obligations are discharged, cancelled, or expire.

Regular purchases and sales of financial assets are recognised and derecognised, as applicable, on the trade date, i.e. the date that the Syndicate commits itself to purchase or sell the asset.

### 3 Accounting policies *continued*

#### *Measurement*

A financial asset or financial liability is measured initially at fair value plus, for a financial asset or financial liability not at fair value through profit and loss, directly attributable transaction costs to its acquisition or issue.

Financial assets at fair value through profit or loss are measured at fair value, with fair value changes recognised immediately in profit or loss. Net gains or net losses on financial assets measured at fair value through profit or loss includes foreign exchange gains/losses arising on their translation to the functional currency, but excludes interest and dividend income.

#### *Identification and measurement of impairment*

At each reporting date, the Syndicate assesses whether there is objective evidence that financial assets not at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of an asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes observable data that comes to the attention of the Syndicate about any significant financial difficulty of the issuer, or significant changes in the technological, market, economic or legal environment in which the issuer operates.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss recognised reduces the carrying amount of the impaired asset directly. All impairment losses are recognised in profit or loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost the reversal is recognised in profit or loss.

#### *Off-setting*

Financial assets and financial liabilities are set off and the net amount presented in the balance sheet when, and only when, the Syndicate currently has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### 3 Accounting policies *continued*

#### (j) Investment return

Investment return comprises investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges. Investment return arising in each calendar year on all the Syndicate's investments is allocated to open years of account in proportion to the average funds available for investment attributable to those years. Investment returns in respect of overseas deposits are allocated to the year of account which funded these deposits.

Realised gains and losses on investments carried at market value are calculated as the difference between sale proceeds and purchase price. Movements in unrealised gains and losses on investments represent the difference between the valuation at the balance sheet date, together with the reversal of unrealised gains and losses recognised in earlier accounting periods in respect of investment disposals in the current period.

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting underwriting business.

#### (k) Cash and cash equivalents

Cash and cash equivalents comprise of cash balances held in current accounts at year end, and are used by the Syndicate in the management of its short term commitments.

#### (l) Taxation

Under Schedule 19 of the Finance Act 1993, Managing Agents are not required to deduct basic rate income tax from trading income. In addition, all UK basic rate income tax deducted from Syndicate investment income is recoverable by Managing Agents, and consequently the distribution made to members or their members' agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax.

No provision has been made for any United States Federal Income Tax payable on underwriting results or investment earnings.

No provision has been made for any other overseas tax payable by members on underwriting results.

#### (m) Pension costs

The intermediate parent company of the Managing Agent operates a defined contribution pension scheme. Pension contributions relating to Syndicate staff are charged to the Syndicate and included within net operating expenses.

### 3 Accounting policies *continued*

#### (n) Operating lease rentals

Amounts recharged by the Managing Agent include costs arising from the use of assets in the period. These rental costs are expensed in full in the period to which the charge relates.

#### (o) Net operating expenses

Where expenses are incurred by the Managing Agent or on behalf of the Managing Agent on the administration of the Syndicate, the amounts in question are apportioned using varying methods depending on the expense type. Expenses which are incurred jointly for the Managing Agent and Syndicate are apportioned depending on the amount of work performed, resources used and the volume of business transacted. Net operating expenses are allocated to the year of account for which they are incurred.

### 4 Risk and capital management

#### Introduction and overview

This note presents information about the nature and extent of insurance and financial risks to which the Syndicate is exposed, the Managing Agent's objectives, policies and processes for measuring and managing insurance and financial risks, and for managing the Syndicate's capital.

#### Risk management framework

The Board of Directors of the Managing Agent has overall responsibility for the establishment and oversight of the Syndicate's risk management framework. The Board has established a Risk Committee to oversee the operation of the Syndicate's risk management framework and to review and monitor the management of the risks to which the Syndicate is exposed. The Risk Committee has delegated oversight of the management of aspects of financial risks to the Investment Committee, which is responsible for developing and monitoring financial risk management policies. The Underwriting Committee monitors the Syndicate's premiums income, pricing, and terms and conditions.

The Risk Committee, Underwriting Committee, and the Investment Committee report regularly to the Board of Directors on their activities.

The risk management policies are established to identify and analyse the risks faced by the Syndicate, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

#### 4 Risk and capital management *continued*

##### Insurance Risk

##### Management of insurance risk

A key component of the management of underwriting risk for the Syndicate is a disciplined underwriting strategy that is focused on writing quality business and not writing for volume. Product pricing is designed to incorporate appropriate premiums for each type of assumed risk. The underwriting strategy includes underwriting limits on the Syndicate's total exposure to specific risks together with limits on geographical and industry exposures. The aim is to ensure a well diversified book is maintained with no excessive exposure in any one geographical region.

Contracts can contain a number of features which help to manage the underwriting risk, such as the use of deductibles, or capping the maximum permitted loss, or number of claims (subject to local regulatory and legislative requirements).

The Syndicate makes use of reinsurance to mitigate the risk of incurring significant losses linked to one event, including excess of loss and catastrophe reinsurance. Where an individual exposure is deemed surplus to the Syndicate's appetite, additional facultative reinsurance is also purchased. The Syndicate also purchases quota share reinsurance at selected sub account levels.

The Reserving Committee oversees the management of reserving risk. The use of proprietary and standardised modelling techniques, internal and external benchmarking, and the review of claims development are all instrumental in mitigating reserving risk.

The Managing Agent's in-house actuaries perform a reserving analysis on a quarterly basis liaising closely with underwriters, claims and reinsurance technicians. This exercise aims to produce a probability-weighted average of the expected future cash outflows arising from the settlement of incurred claims. These projections include an analysis of claims development compared to the previous 'best estimate' projections. The output of the reserving analysis is reviewed annually by external consulting actuaries.

The Reserving Committee performs a comprehensive review of the projections, both gross and net of reinsurance. Following this review, the Reserving Committee makes recommendations to the Risk Committee and the Managing Agent's Board of Directors of the claims provisions to be established.

#### 4 Risk and capital management *continued*

##### Concentration of insurance risk

The Syndicate's exposure to insurance risk is well diversified. The following table provides an analysis of the geographical breakdown of its written premiums by class of business.

2019

	Motor £000	Marine, aviation and transport £000	Fire and other damage to property £000	Total £000
UK	–	1,950	567	2,517
Other Europe	–	593	3,735	4,328
US	881	10	111,489	112,380
Canada	–	616	5,770	6,386
Rest of World	–	4,962	36,847	41,809
<b>Total</b>	<b>881</b>	<b>8,131</b>	<b>158,408</b>	<b>167,420</b>

2018

	Motor £000	Marine, aviation and transport £000	Fire and other damage to property £000	Total £000
UK	–	2,411	617	3,028
Other Europe	–	634	3,304	3,938
US	705	–	114,104	114,809
Canada	–	34	5,262	5,296
Rest of World	–	5,019	44,726	49,745
<b>Total</b>	<b>705</b>	<b>8,098</b>	<b>168,013</b>	<b>176,816</b>

##### Sensitivity to insurance risk

The liabilities established could be significantly lower or higher than the ultimate cost of settling the claims arising. This level of uncertainty varies between the classes of business and the nature of the risk being underwritten, and can arise from developments in case reserving for large losses and catastrophes, or from changes in estimates of claims incurred but not reported (IBNR). A five per cent increase or decrease in the ultimate cost of settling claims arising is considered to be not unreasonable at the reporting date.



#### 4 Risk and capital management *continued*

A five percent increase or decrease in total claims liabilities would have the following effect on profit or loss and equity:

	2019		2018	
	5 per cent increase £000	5 per cent decrease £000	5 per cent increase £000	5 per cent decrease £000
Marine, aviation and transport	(383)	383	(384)	384
Fire and other damage to property	(8,376)	8,376	(10,411)	10,411
Motor	(19)	19	(10)	10
<b>Total</b>	<b>(8,778)</b>	<b>8,778</b>	<b>(10,805)</b>	<b>10,805</b>

#### Financial risk

The focus of financial risk management for the Syndicate is ensuring that the proceeds from its financial assets are sufficient to fund the obligations arising from its insurance contracts. The goal of the investment management process is to optimise the risk-adjusted investment income and risk-adjusted total return by investing in a diversified portfolio of securities, while ensuring that the assets and liabilities are managed on a cash flow and duration basis.

#### Credit risk

Credit risk is the risk of financial loss to the Syndicate if a counterparty fails to discharge a contractual obligation.

The Syndicate is exposed to credit risk in respect of the following:

- debt securities and derivative financial instruments;
- reinsurers' share of insurance liabilities;
- amounts due from intermediaries;
- amounts due from reinsurers in respect of settled claims;
- cash and cash equivalents; and
- other debtors and accrued interest.

The nature of the Syndicate's exposures to credit risk and its objectives, policies and processes for managing credit risk have not changed significantly from the prior year.

#### Management of credit risk

The Syndicate's credit risk in respect of debt securities is managed by placing limits on its exposure to a single counterparty, by reference to the credit rating of the counterparty. Financial assets are graded according to current credit ratings issued by rating agencies such as Standard and Poor's. The Syndicate has a policy of investing mainly in higher graded securities. The performance of these investments are reviewed regularly by the investment committee.

#### 4 Risk and capital management *continued*

The Syndicate limits the amount of cash and cash equivalents that can be deposited with a single counterparty, and maintains an authorised list of acceptable cash counterparties.

The Syndicate's exposure to intermediaries and reinsurance counterparties is monitored by the individual business units as part of their credit control processes.

All intermediaries must meet minimum requirements established by the Syndicate. The credit ratings and payment histories of intermediaries are monitored regularly.

The Syndicate assesses the creditworthiness of all reinsurers by reviewing public rating information and by internal investigations. The impact of reinsurer default is regularly assessed and managed accordingly.

#### Exposure to credit risk

The carrying amount of financial assets and reinsurance assets represents the maximum credit risk exposure. The Syndicate does not hold any collateral as security or purchase any credit enhancements (such as guarantees, credit derivatives and netting arrangements that do not qualify for offset).

The following table analyses the credit rating by investment grade of financial investments, reinsurers' share of technical provisions, debtors arising out of direct insurance and reinsurance operations, cash at bank and in hand, and other debtors that are neither past due, nor impaired.

2019	AAA £000	AA £000	A £000	BBB £000	>BBB £000	Not rated £000	Total £000
<b>Financial investments</b>							
Debt securities	11,468	54,549	24,015	6,481	–	526	97,039
Shares and other variable yield securities and units in unit trusts	19,586	–	–	–	–	–	19,586
Deposits with credit institutions	4,743	868	986	753	1,753	1,194	10,297
	35,797	55,417	25,001	7,234	1,753	1,720	126,922
Reinsurers' share of technical provisions	–	6,118	8,380	(4)	163	3,483	18,141
Direct insurance debtors	–	–	–	–	–	30,299	30,299
Debtors arising out of reinsurance operations	–	–	–	–	–	4,306	4,306
Other debtors	–	–	–	–	–	126	126
Cash at bank and in hand	–	–	2,164	–	–	–	2,164
<b>Total</b>	35,797	61,535	35,545	7,230	1,916	39,934	181,958

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £3.2m.

## Notes to the financial statements for the year ended 31 December 2019 *continued*

### 4 Risk and capital management *continued*

2018	AAA £000	AA £000	A £000	BBB £000	>BBB £000	Not rated £000	Total £000
<b>Financial investments</b>							
Debt securities	37,182	28,703	21,429	–	–	–	87,314
Shares and other variable yield securities and units in unit trusts	24,763	–	–	–	–	–	24,763
Deposits with credit institutions	3,921	679	863	772	–	2,089	8,324
	65,866	29,382	22,292	772	–	2,089	120,401
Reinsurers' share of technical provisions	–	8,334	22,270	94	–	7,502	38,200
Direct insurance debtors	–	–	–	–	–	35,314	35,314
Debtors arising out of reinsurance operations	–	–	–	–	–	5,618	5,618
Other debtors	–	–	–	–	–	169	169
Cash at bank and in hand	–	–	4,912	–	–	–	4,912
<b>Total</b>	65,866	37,716	49,474	866	–	50,692	204,614

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £5.5m.

#### Financial assets that are past due or impaired

The Syndicate has debtors arising from direct insurance and reinsurance operations that are past due but not impaired at the reporting date. The Syndicate does not consider these debtors to be impaired on the basis of stage of collection of amounts owed to the Syndicate.

An analysis of the carrying amounts of past due or impaired debtors is presented in the table below.

2019	Current £000	0-3 months £000	3-6 months £000	6-12 months £000	> 12 months £000	Impaired £000	Total £000
Receivables from direct insurance	29,453	251	57	202	336	–	30,299
Reinsurer' share of claims outstanding	18,141	–	–	–	–	–	18,141
Receivables from reinsurance	4,306	–	–	–	–	–	4,306
Other debtors	126	–	–	–	–	–	126

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £3.2m.

2018	Current £000	0-3 months £000	3-6 months £000	6-12 months £000	> 12 months £000	Impaired £000	Total £000
Receivables from direct insurance	26,525	6,400	1,768	590	31	–	35,314
Reinsurer' share of claims outstanding	38,200	–	–	–	–	–	38,200
Receivables from reinsurance	5,618	–	–	–	–	–	5,618
Other debtors	169	–	–	–	–	–	169

The debtors arising from reinsurance operations excludes accepted reinsurance debtors of £5.5m.

#### 4 Risk and capital management *continued*

##### Liquidity risk

Liquidity risk is the risk that the Syndicate will encounter difficulty in meeting obligations arising from its insurance contracts and financial liabilities. The Syndicate is exposed to daily calls on its available cash resources mainly from claims arising from insurance contracts.

The nature of the Syndicate's exposures to liquidity risk and its objectives, policies and processes for managing liquidity risk have not changed significantly from the prior year.

##### Management of liquidity risk

The Syndicate's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Syndicate's reputation.

The Syndicate's approach to managing its liquidity risk is as follows:

- Forecasts are prepared and revised regularly to predict cash outflows from insurance contracts over the short, medium and long term;
- The Syndicate purchases assets with durations not greater than its estimated insurance contract outflows;
- Assets purchased by the Syndicate are required to satisfy specified marketability requirements;
- The Syndicate maintains cash and liquid assets to meet daily calls on its insurance contracts;
- The Syndicate holds significant committed borrowing facilities from a range of highly rated banks to enable cash to be raised in a relatively short time-span; and
- The Syndicate regularly updates its contingency funding plans to ensure that adequate liquid financial resources are in place to meet obligations as they fall due in the event of reasonably foreseeable abnormal circumstances.

4 Risk and capital management *continued*

The maturity analysis presented in the table below shows the remaining contractual maturities for the Syndicate's insurance contracts and financial instruments. For insurance contracts, the contractual maturity date is the estimated date when the gross undiscounted contractually required cash flows will occur. For financial assets and liabilities, it is the earliest date on which the gross undiscounted cash flows (including contractual interest payments) could be paid assuming conditions are consistent with those at the reporting date.

2019	Carrying amount £000	Undiscounted net cash flows				
		Total cash flows £000	Less than 1 year £000	1-2 years £000	2-5 years £000	More than 5 years £000
<b>Financial investments:</b>						
Shares and other variable yield securities and units in unit trusts	19,586	19,586	19,586	–	–	–
Debt securities	97,039	96,614	38,555	42,664	15,067	328
Deposits with credit institutions	10,297	10,297	10,297	–	–	–
Reinsurers share of technical provisions	22,006	22,006	8,966	6,504	6,260	276
Debtors	37,916	37,916	37,916	–	–	–
Cash at bank and in hand	2,164	2,164	2,164	–	–	–
<b>Total assets</b>	<b>189,008</b>	<b>188,583</b>	<b>177,484</b>	<b>49,168</b>	<b>21,327</b>	<b>604</b>
Technical provisions	252,531	252,531	92,778	77,659	72,013	10,081
Creditors	21,351	21,351	21,351	–	–	–
<b>Total liabilities</b>	<b>273,882</b>	<b>273,882</b>	<b>114,129</b>	<b>77,659</b>	<b>72,013</b>	<b>10,081</b>

Note:

The 2017 and 2018 years of account are in net loss positions and cash calls will be received by the Syndicate in June 2020 & 2021 respectively. Our current expectation is that this will close the gap between the value of assets and liabilities.

#### 4 Risk and capital management *continued*

2018

	Carrying amount £000	Undiscounted net cash flows				
		Total cash flows £000	Less than 1 year £000	1-2 years £000	2-5 years £000	More than 5 years £000
<b>Financial investments:</b>						
Shares and other variable yield securities and units in unit trusts	24,763	24,763	24,763	–	–	–
Debt securities	87,314	87,741	48,139	22,598	14,644	2,360
Deposits with credit institutions	8,324	8,324	8,324	–	–	–
Reinsurers share of technical provisions	43,698	43,698	15,354	13,997	13,469	878
Debtors	46,638	46,638	46,638	–	–	–
Cash at bank and in hand	4,912	4,912	4,912	–	–	–
<b>Total assets</b>	<b>215,649</b>	<b>216,076</b>	<b>148,130</b>	<b>36,595</b>	<b>28,113</b>	<b>3,238</b>
Technical provisions	336,518	336,518	108,020	110,654	104,515	13,329
Creditors	28,150	28,150	28,150	–	–	–
<b>Total liabilities</b>	<b>364,668</b>	<b>364,668</b>	<b>136,170</b>	<b>110,654</b>	<b>104,515</b>	<b>13,329</b>

Total cash flows detailed in the tables above for investments are the sum of all future interest receipts and repayment of principal at maturity of the underlying securities. The carrying amount is the current market value for the securities and includes accrued interest at the balance sheet date.

Cash can be realised through the sale of the Syndicate's investments in debt securities, the majority of which are actively traded. The disclosure does not take account of premiums received from new business written which can be used to pay claims arising.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or insurance contract will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk. The nature of the Syndicate exposures to market risk and its objectives, policies and processes for managing market risk have not changed significantly from the prior year.

#### Management of market risks

For each of the major components of market risk, the Syndicate has policies and procedures in place which detail how each risk should be managed and monitored. The management of each of these major components of market risk and the exposure of the Syndicate at the reporting date to each major risk is addressed as follows:

#### 4 Risk and capital management *continued*

##### Interest rate risk

Interest rate risk arises primarily from the Syndicate's financial investments, cash and overseas deposits. The risk of changes in the fair value of these assets is managed by primarily investing in short-duration financial investments and cash and cash equivalents. The Investment Committee monitors the duration of these assets on a regular basis.

##### Currency risk

The Syndicate writes business primarily in Sterling, US dollar and Canadian dollar and is therefore exposed to currency risk arising from fluctuations in the exchange rates of Sterling against these currencies.

The foreign exchange policy is to maintain assets in the currency in which the cash flows from liabilities are to be settled in order to hedge the currency risk inherent in these contracts. In addition, the Syndicate will from time to time enter into currency forward contracts which materially hedge the long position on US dollars. At 31 December 2019, there were no forward contracts in place.

The table below summarises the carrying value of the Syndicate's assets and liabilities, at the reporting date.

2019	Sterling £000	US dollar £000	Canadian dollar £000	Other £000	Total £000
<b>Financial investments</b>					
Shares and other variable yield securities and units in unit trusts	1,483	8,939	9,164	–	19,586
Debt securities and other fixed income securities	–	97,039	–	–	97,039
Deposits with credit institutions	–	1,916	1,747	6,634	10,297
	1,483	107,894	10,911	6,634	126,922
Reinsurers' share of technical provisions	2,863	19,090	53	–	22,006
Debtors	4,577	31,473	1,867	–	37,917
Other assets	2,164	–	–	–	2,164
Prepayments and accrued income	3,946	10,878	641	–	15,465
<b>Total assets</b>	<b>15,033</b>	<b>169,335</b>	<b>13,472</b>	<b>6,634</b>	<b>204,474</b>
Technical provisions	39,058	203,924	9,549	–	252,531
Creditors	11,704	9,561	86	–	21,351
Accruals and deferred income	651	–	–	–	651
<b>Total liabilities</b>	<b>51,413</b>	<b>213,485</b>	<b>9,635</b>	<b>–</b>	<b>274,533</b>
<b>Net assets</b>	<b>(36,380)</b>	<b>(44,150)</b>	<b>3,837</b>	<b>6,634</b>	<b>(70,059)</b>

#### 4 Risk and capital management *continued*

2018	Sterling £000	US dollar £000	Canadian dollar £000	Other £000	Total £000
<b>Financial investments</b>					
Shares and other variable yield securities and units in unit trusts	2,920	13,632	8,211	–	24,763
Debt securities and other fixed income securities	–	87,314	–	–	87,314
Deposits with credit institutions	–	2,922	1,864	3,538	8,324
	2,920	103,868	10,075	3,538	120,401
Reinsurers' share of technical provisions	1,110	42,588	–	–	43,698
Debtors	4,707	39,992	1,939	–	46,638
Other assets	4,912	–	–	–	4,912
Prepayments and accrued income	3,903	13,586	685	–	18,174
<b>Total assets</b>	<b>17,552</b>	<b>200,034</b>	<b>12,699</b>	<b>3,538</b>	<b>233,823</b>
Technical provisions	41,383	284,792	10,343	–	336,518
Creditors	16,265	11,861	24	–	28,150
Accruals and deferred income	96	–	–	–	96
<b>Total liabilities</b>	<b>57,744</b>	<b>296,653</b>	<b>10,367</b>	<b>–</b>	<b>364,764</b>
<b>Net assets</b>	<b>(40,192)</b>	<b>(96,619)</b>	<b>2,332</b>	<b>3,538</b>	<b>(130,941)</b>

#### Equity price risk

The Syndicate does not hold any equities which are subject to equity price risk.

#### Sensitivity analysis to market risks for financial instruments

An analysis of the Syndicate's sensitivity to interest rate, currency and other price risk is presented in the table overleaf. The table shows the effect on profit or loss of reasonably possible changes in the relevant risk variable, assuming that all other variables remain constant, if that change had occurred at the end of the reporting period and had been applied to the risk exposures at that date.



4 Risk and capital management *continued*

	2019 Profit or loss for the year £000	2018 Profit or loss for the year £000
<b>Interest rate risk</b>		
+ 50 basis points shift in yield curves	(451)	(371)
– 50 basis points shift in yield curves	451	371
<b>Currency risk</b>		
10 percent increase in GBP/US dollar exchange rate	4,415	9,662
10 percent decrease in GBP/US dollar exchange rate	(4,415)	(9,662)

The impact of the reasonably possible changes in the risk variables on Members' balances would be the same, since the Syndicate recognises all changes in recognised assets and liabilities in profit or loss.

A 10% increase (or decrease) in exchange rates and a 50 basis point increase (or decrease) in yield curves have been selected, on the basis that these are not considered to be unreasonable changes in the risk variables over the following year.

The sensitivity analysis demonstrates the effect of a change in a key variable while other assumptions remain unchanged. However, the occurrence of a change in a single market factor may lead to changes in other market factors as a result of correlations.

The sensitivity analysis does not take into consideration that the Syndicate's financial investments are actively managed. Additionally, the sensitivity analysis is based on the Syndicate's financial position at the reporting date and may vary at the time that any actual market movement occurs. As investment markets move past pre-determined trigger points, action would be taken which would alter the Syndicate's position.

Whilst the actual currency movements in the year have been in excess of the thresholds above, we still consider a 10% currency risk variable to be reasonable in a normal year.

**Capital management**

**Capital framework at Lloyd's**

The Society of Lloyd's (Lloyd's) is a regulated undertaking and subject to supervision by the Prudential Regulatory Authority (PRA) under the Financial Services and Markets Act 2000, and in accordance with the Solvency II Framework.

Within this supervisory framework, Lloyd's applies capital requirements at member level and centrally to ensure that Lloyd's would comply with the Solvency II requirements, and beyond that to meet its financial strength, licence and ratings objectives.

#### 4 Risk and capital management *continued*

Although, as described below, Lloyd's capital setting processes use capital obligations set at Syndicate level as a starting point, the requirement to meet Solvency II and Lloyd's capital requirements apply only at overall and member level respectively, not at Syndicate level. Accordingly, the capital requirement in respect of Syndicate 318 is not disclosed in these financial statements.

##### Lloyd's capital setting process

In order to meet Lloyd's requirements, each Syndicate is required to calculate its Solvency Capital Requirement (SCR) for the prospective underwriting year. This amount must be sufficient to cover a 1 in 200 year loss, reflecting uncertainty in the ultimate run-off of underwriting liabilities (SCR 'to ultimate'). The Syndicate must also calculate its SCR at the same confidence level but reflecting uncertainty over a one year time horizon (one year SCR) for Lloyd's to use in meeting Solvency II requirements. The SCRs of each Syndicate are subject to review by Lloyd's and approval by the Lloyd's Capital and Planning Group.

A Syndicate comprises one or more underwriting members of Lloyd's. Each member is liable for its share of underwriting liabilities on the Syndicates on which it is participating but not other members' shares. Accordingly, the capital requirements that Lloyd's sets for each member operate on a similar basis. Each member's SCR shall thus be determined by the sum of the member's share of the Syndicate's SCR 'to ultimate'. Where a member participates on more than one Syndicate, a credit for diversification is provided to reflect the spread of risk, but consistent with determining an SCR which reflects the capital requirement to cover a 1 in 200 loss 'to ultimate' for that member. Over and above this, Lloyd's applies a capital uplift to the member's capital requirement, known as the Economic Capital Assessment (ECA). The purpose of this uplift, which is a Lloyd's and not a Solvency II requirement, is to meet Lloyd's financial strength, licence and ratings objectives. The capital uplift applied for 2020 was maintained at 35% of the member's SCR 'to ultimate'.

##### Provision of capital by members

Each member may provide capital to meet its ECA either by assets held in trust by Lloyd's specifically for that member (funds at Lloyd's), assets held and managed within a Syndicate (funds in Syndicate), or as the member's share of the members' balances on each Syndicate on which it participates.

Accordingly, all of the assets less liabilities of the Syndicate, as represented in the members' balances reported on the balance sheet on page 25, represent resources available to meet members' and Lloyd's capital requirements.

## Notes to the financial statements for the year ended 31 December 2019 *continued*

### 5 Analysis of underwriting result

An analysis of the underwriting result before investment return is set out below:

2019	Gross premiums written £000	Gross premiums earned £000	Gross claims incurred £000	Net operating expenses* £000	Reinsurance balance £000	Total £000
<b>Direct insurance:</b>						
Motor (other classes)	881	898	(578)	(247)	(123)	(50)
Marine aviation and transport	4,020	4,398	(5,185)	(1,843)	744	(1,886)
Fire and other damage to property	118,265	122,267	(65,319)	(34,291)	(13,468)	9,189
	123,166	127,563	(71,082)	(36,381)	(12,847)	7,253
Reinsurance acceptances	44,254	47,190	(21,873)	(11,778)	(3,627)	9,911
<b>Total</b>	<b>167,420</b>	<b>174,753</b>	<b>(92,955)</b>	<b>(48,159)</b>	<b>(16,474)</b>	<b>17,164</b>

\*Includes commissions on direct business of (£27,164,978).

2018	Gross premiums written £000	Gross premiums earned £000	Gross claims incurred £000	Net operating expenses* £000	Reinsurance balance £000	Total £000
<b>Direct insurance:</b>						
Motor (other classes)	705	577	(193)	(241)	(66)	77
Marine aviation and transport	4,015	3,944	(2,372)	(976)	(396)	200
Fire and other damage to property	119,485	113,919	(115,130)	(34,598)	(8,114)	(43,923)
	124,205	118,440	(117,695)	(35,815)	(8,576)	(43,646)
Reinsurance acceptances	52,611	53,488	(40,267)	(10,480)	(10,533)	(7,792)
<b>Total</b>	<b>176,816</b>	<b>171,928</b>	<b>(157,962)</b>	<b>(46,295)</b>	<b>(19,109)</b>	<b>(51,438)</b>

\*Includes commissions on direct business of (£28,249,000).

All premiums were written in the UK. All net assets and profits are derived from UK business.

#### Geographical analysis by destination

	2019 Gross premiums written £000	2018 Gross premiums written £000
UK	7,680	10,243
US	114,770	120,259
Other	44,970	46,314
<b>Total</b>	<b>167,420</b>	<b>176,816</b>

## 6 Claims

Favourable movements of £10.3 million, (2018: £13.8 million), in the past year's provision for claims outstanding and IBNR, net of expected reinsurance recoveries, are included in claims incurred, net of reinsurance.

## 7 Net operating expenses

	2019 £000	2018 £000
<b>Acquisition costs:</b>		
Brokerage and commissions	33,153	36,370
Other acquisition costs	7,279	6,653
	40,432	43,023
Change in deferred acquisition costs	2,231	(1,190)
Administrative expenses	2,077	1,759
Members' standard personal expenses	3,419	2,703
<b>Net operating expenses</b>	<b>48,159</b>	<b>46,295</b>

Administrative expenses include:

	2019 £000	2018 £000
<b>Auditors' remuneration:</b>		
– fees payable to the Syndicate auditor for the audit of the Syndicate annual accounts	153	116
– audit related assurance services	86	64
	239	180

## 8 Key management personnel compensation

The directors of Cincinnati Global Underwriting Agency Limited received the following aggregate remuneration charged to the Syndicate and included within net operating expenses:

	2019 £000	2018 £000
Directors' emoluments	862	692
Pension contributions	25	17
	<b>887</b>	<b>709</b>

The active underwriter received the following aggregate remuneration charged to the Syndicate and included within directors' emoluments above. Pension contributions detailed above are in respect of three directors of CGUAL.

	2019 £000	2018 £000
Emoluments	285	302
Pension contributions	21	—
	<b>306</b>	<b>302</b>

The emoluments for the Active Underwriter are comprised of amounts charged to Syndicate 318 for Derek Eales for the period 1 January 2019 to 16 June 2019 and Nicholas Chalk for the period 17 June 2019 to 31 December 2019.

## 9 Staff numbers and costs

All staff are employed by the intermediate parent company of the Managing Agency. The following amounts were recharged to the Syndicate in respect of salary costs:

	2019 £000	2018 £000
Wages and salaries	5,195	4,673
Social security costs	654	579
Other pension costs	463	471
	<b>6,312</b>	<b>5,723</b>

The average number of employees employed by the intermediate parent company of the Managing Agency but working for the Syndicate during the year was as follows:

	2019 No	2018 No
Administration and finance	20	20
Underwriting	14	15
Claims	11	13
	<b>45</b>	<b>48</b>

## 10 Investment return

The investment return transferred from the non-technical account to the technical account comprises the following:

	2019 £000	2018 £000
Investment income:		
Interest and dividend income	2,695	2,362
Realised gains	441	48
Unrealised gains on investments	501	101
Investment expenses and charges:		
Investment management expenses	(88)	(100)
Losses on the realisation of investments	(31)	(62)
<b>Total investment return</b>	<b>3,518</b>	<b>2,349</b>

The total income, expenses, net gains or losses, including changes in fair value, recognised on all financial assets and financial liabilities comprises the following:

	2019 £000	2018 £000
Financial assets at fair value through profit or loss	3,606	2,449
Investment management expenses, excluding interest	(88)	(100)
<b>Total investment return</b>	<b>3,518</b>	<b>2,349</b>

The table below presents the average amounts of funds in the year per currency and analyses by major currency the average investment yields in the year.

	2019 £000	2018 £000
Average amount of Syndicate funds available for investment during the year		
Sterling	12,105	12,536
US dollar	102,883	122,327
Canadian dollar	10,473	10,243
<b>Total funds available for investment, in sterling</b>	<b>125,461</b>	<b>145,106</b>
<b>Total investment return</b>	<b>3,518</b>	<b>2,349</b>
Annual investment yield		
Sterling	0.85%	0.49%
US dollar	3.03%	1.84%
Canadian dollar	1.84%	1.52%
<b>Total annual investment yield, in sterling</b>	<b>2.8%</b>	<b>1.76%</b>

## Notes to the financial statements for the year ended 31 December 2019 *continued*

### 11 Financial investments

	Carrying value		Cost	
	2019 £000	2018 £000	2019 £000	2018 £000
Shares and other variable yield securities and units in unit trusts	19,586	24,763	19,586	24,763
Debt securities and other fixed income securities	97,039	87,314	96,328	87,209
<i>Government and supranational securities</i>	49,818	39,958	49,407	39,810
<i>Asset backed securities</i>	605	1,757	624	1,763
<i>Mortgage backed instruments</i>	1,051	1,813	1,174	1,814
<i>Corporate bonds</i>	45,565	43,786	45,123	43,822
Deposits with credit institutions	10,297	8,324	10,297	8,324
<b>Total financial investments</b>	126,922	120,401	126,211	120,296

The amount ascribable to listed investments is £96.1 million (2018: £71.9 million). All financial assets are measured at fair value through profit or loss.

The Syndicate classifies its financial instruments held at fair value in its balance sheet using a fair value hierarchy, as follows:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – Prices based on recent transactions in identical assets (either unadjusted or adjusted)
- Level 3 – Prices determined using a valuation technique

2019	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Shares and other variable yield securities and units in unit trusts	–	19,060	526	19,586
Debt securities and other fixed income securities	29,350	67,689	–	97,039
Deposits with credit institutions	2,288	8,009	–	10,297
<b>Total</b>	31,638	94,758	526	126,922

2018	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Shares and other variable yield securities and units in unit trusts	–	24,763	–	24,763
Debt securities and other fixed income securities	35,637	51,677	–	87,314
Deposits with credit institutions	3,264	5,060	–	8,324
<b>Total</b>	38,901	81,500	–	120,401

### 11 Financial investments *continued*

Information on the methods and assumptions used to determine fair values for each major category of financial instrument measured at fair value is provided below.

Shares and other variable securities and units in unit trusts are generally categorised as level 2 in the fair value hierarchy as generally they are actively traded and measured on prices of recent transactions in the same instrument. The syndicate has no exposure to hedge funds.

Debt securities and derivative financial assets are generally valued using prices provided by external pricing vendors. Pricing vendors will often determine prices by consolidating prices of recent trades for identical or similar securities obtained from a panel of market makers into a composite price. The pricing service may make adjustments for the elapsed time from trade date to the valuation date to take into account available market information. Lacking recently reported trades, pricing vendors will use modelling techniques to determine a security price.

Some government and supranational securities are listed on recognised exchanges and are generally classified as level 1 in the fair value hierarchy. Those that are not listed on a recognised exchange are generally based on composite prices of recent trades in the same instrument and are generally classified as level 2 in the fair value hierarchy.

Corporate bonds, including asset backed securities, that are not listed on a recognised exchange or are traded in an established over-the-counter market are also mainly valued using composite prices. Where prices are based on multiple quotes and those quotes are based on actual recent transactions in the same instrument the securities are classified as level 2, otherwise they are classified as level 3 in the fair value hierarchy.

### 12 Debtors arising out of direct insurance operations

	2019 £000	2018 £000
Amounts due from intermediaries:		
Due within one year	30,299	35,314
	30,299	35,314

### 13 Debtors arising out of reinsurance operations

	2019 £000	2018 £000
Amounts due within one year	7,492	11,155
	7,492	11,155



## Notes to the financial statements for the year ended 31 December 2019 *continued*

### 14 Deferred acquisition costs

The table below shows changes in deferred acquisition costs assets from the beginning of the period to the end of the period.

	2019 £000	2018 £000
Balance at 1 January	17,572	15,604
Incurring costs deferred	15,256	16,871
Amortisation	(17,487)	(15,681)
Effect of movements in exchange rates	(435)	778
<b>Balance at 31 December</b>	<b>14,906</b>	<b>17,572</b>

### 15 Year of account development

Year of Account	2014 £000	2015 £000	2016 £000	2017 £000	2018 £000	2019 agents fees £000	Profit/(loss) before members' £000
2014	25	8,153	21,076				29,254
2015		4,858	7,535	12,704			25,097
2016			(24,025)	(19,059)	18,713		(24,371)
2017				(62,335)	(30,649)	11,007	(81,977)
2018					(43,635)	10,234	
2019						2,852	
<b>Calendar year result</b>			<b>4,586</b>	<b>(68,690)</b>	<b>(55,571)</b>	<b>24,093</b>	

A remaining cash call of £17m and US\$29.4m from members will be received in relation to the 2017 year of account (2018: US\$16.2m final cash call in relation to the 2016 year of account), which follows a £15m and US\$13m cash call made in February 2019.

## 16 Claims development

Claims development on cumulative premium earned is shown in the tables below, both gross and net of reinsurance ceded, on an underwriting year basis. Balances have been translated at exchange rates prevailing at 31 December 2019 in all cases.

Pure underwriting year	2011 £m	2012 £m	2013 £m	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m	2019 £m	Total £m
<b>Estimate of ultimate gross</b>										
claims at end of underwriting year	68.8	71.6	53.9	52.7	45.5	67.2	182.6	97.4	41.2	
one year later	102.0	107.9	84.2	89.8	85.8	148.3	263.9	149.7		
two years later	101.7	102.0	74.5	81.6	81.0	144.0	265.3			
three years later	98.0	99.4	72.0	76.8	76.5	142.3				
four years later	94.8	99.2	71.3	75.3	76.3					
five years later	92.4	97.6	70.4	74.2						
six years later	91.5	95.4	69.8							
seven years later	91.0	94.3								
eight years later	90.5									
Less gross claims paid	89.7	92.6	67.0	69.9	71.5	122.3	216.7	87.0	8.2	
Gross ultimate claims reserve	0.9	1.7	2.8	4.3	4.8	20.1	48.6	62.8	33.0	178.9
Gross ultimate claims reserve for 2011 and prior years										10.5
Gross claims reserves										189.3
<b>Estimate of ultimate net</b>										
claims at end of underwriting year	67.4	70.0	51.6	50.5	44.7	66.0	106.4	91.9	40.2	
one year later	97.5	103.3	80.6	87.9	82.7	131.9	181.0	136.3		
two years later	96.9	96.3	70.9	79.6	77.8	126.4	179.1			
three years later	92.7	93.3	68.5	74.9	73.9	124.5				
four years later	89.2	91.9	67.6	73.4	73.7					
five years later	86.7	90.4	66.8	72.3						
six years later	85.8	88.4	65.9							
seven years later	85.3	87.2								
eight years later	84.9									
Less net claims paid	84.0	86.0	63.7	68.0	68.9	105.3	137.5	80.7	7.9	
Net ultimate claims reserve	0.9	1.2	2.2	4.3	4.8	19.2	41.6	55.5	32.3	162.0
Net ultimate claims reserve for 2011 and prior years										9.2
Net claims reserves										171.2

## Notes to the financial statements for the year ended 31 December 2019 *continued*

### 17 Technical provisions

The table below shows changes in the insurance contract liabilities and assets from the beginning of the period to the end of the period.

	2019			2018		
	Gross provisions £000	Reinsurance assets £000	Net £000	Gross provisions £000	Reinsurance assets £000	Net £000
<b>Incurred claims outstanding:</b>						
Claims notified	192,702	(34,376)	158,326	179,432	(69,314)	110,118
Claims incurred but not reported	71,207	(3,824)	67,383	90,235	(19,663)	70,572
Balance at 1 January	263,909	(38,200)	225,709	269,667	(88,977)	180,690
Change in prior year provisions	(132,237)	23,054	(109,183)	(132,187)	59,773	(72,414)
Expected cost of current year claims	225,192	(36,865)	188,327	290,149	(71,108)	219,041
Claims paid during the year	(161,148)	33,094	(128,054)	(176,948)	64,720	(112,228)
Effect of movements in exchange rates	(6,370)	776	(5,595)	13,227	(2,608)	10,619
Balance at 31 December	189,346	(18,141)	171,205	263,908	(38,200)	225,708
Claims notified	130,355	(17,020)	113,335	192,701	(34,376)	158,325
Claims incurred but not reported	58,991	(1,121)	57,870	71,207	(3,824)	67,383
<b>Balance at 31 December</b>	189,346	(18,141)	171,205	263,908	(38,200)	225,708
<b>Unearned premiums</b>						
Balance at 1 January	72,610	(5,498)	67,112	64,128	(2,850)	61,278
Premiums written during the year	167,420	(28,808)	138,612	176,816	(32,797)	144,019
Premiums earned during the year	(174,754)	30,286	(144,468)	(171,928)	30,444	(141,484)
Effect of movements in exchange rate	(2,091)	155	(1,936)	3,594	(295)	3,299
<b>Balance at 31 December</b>	63,185	(3,865)	59,320	72,610	(5,498)	67,112

### 18 Financial liabilities at amortised cost

	2019 £000	2018 £000
Creditors arising out of direct insurance operations	813	2,971
Creditors arising out of reinsurance operations	9,324	9,448
Other creditors	11,214	15,731
<b>Total financial liabilities at amortised cost</b>	21,351	28,150

Other creditors include £11.2m (2018: £15.7m) due to related undertakings.

## 19 Cash and cash equivalents

	2019 £000	2018 £000
Cash at bank and in hand	2,164	4,912
<b>Total cash and cash equivalents</b>	<b>2,164</b>	<b>4,912</b>

## 20 Related parties

### Cincinnati Global Underwriting Agency Limited – Ultimate holding company

At 31 December 2019, the ultimate parent company of Cincinnati Global Underwriting Agency Limited (“CGUAL”) is Cincinnati Financial Corporation (“CFC”). CFC is incorporated in the United States of America, and acquired the entire issued share capital of Cincinnati Global Underwriting Limited (“CGUL”), and its subsidiaries on 20 February 2019. CGUL is the intermediate holding company of CGUAL, and Cincinnati Global Dedicated No 2 Limited.

Group accounts for CFC are available from the Company Secretary of CGUAL, One Minster Court, London EC3R 7AA, or at <https://cincinnati-financial-corporation.gcs-web.com> selecting investors.

### Cincinnati Global Underwriting Agency Limited directors’ interests in CFC

For the 2018, 2019 and 2020 years of account, the CFC participation on Syndicate 318 is as follows as at 31 December 2019:

Year of account	Participation £000	% of capacity
2018	214,357	91.6
2019	214,357	91.8
2020	214,357	92.2

### Bell and Clements Limited

Bell and Clements Limited (“BCL”) a fellow subsidiary and related party of Munich Re is an intermediary authorised and regulated by the Financial Conduct Authority, and is a Lloyd’s broker. Syndicate 318 has underwritten a number of contracts of insurance and reinsurance, and binding authorities, placed by BCL. For 2019, Gross Written Premiums under these contracts amounted to £2,587,175 (2018: £128,249) with acquisition costs on Gross Written Premiums amounting to £710,815 (2018: £41,948).

20 Related parties *continued*

Munich Re Syndicate Limited

Munich Re Syndicate Limited (“MRSL”) is a Lloyd’s Managing Agency which manages Munich Re Syndicate 457, underwriting predominately marine and energy business and is a wholly owned subsidiary of Munich Re Holding Company (UK) Limited. Its ultimate parent company is also Munich Re. None of the Directors of Munich Re Syndicate Limited participates directly as an underwriting member of Syndicate 318.

Münchener Rückversicherungs-Gesellschaft (“Munich Reinsurance Company”)

The Syndicate purchases reinsurance protection from Munich Re. Total premiums ceded in respect of these contracts amounted to £981,203 (2018: £329,731). Actual and anticipated recoveries under these arrangements amount to £139,912 as at 31 December 2019 (2018: £58,374).

All contracts are written on normal market terms at arm’s length.

Cincinnati Financial Corporation (“CFC”)

Amounts recharged to the Syndicate from CFC for the use of catastrophe modelling software were £211,110 in the year.

Great Lakes Reinsurance (UK) SE (“GLUK”)

CGUAL had an agreement with GLUK on the 2017 and 2018 years of account whereby the Syndicate would underwrite certain Airline business on behalf of GLUK, a wholly owned subsidiary of Munich Re. The agreement was conditional on a number of factors including that, for new and renewal business, the Syndicate would underwrite for its own account in accordance with its line structure in the first instance, and only those risks where the Syndicate participates would be accepted on GLUK’s behalf.

On the 2017, 2018 and 2019 years of account CGUAL has an agreement with GLUK to underwrite and manage a specific facility for general Aviation business on GLUK’s behalf.

An over-rider is payable by GLUK to the Syndicate equivalent to 4% of gross premiums (after brokerage) on the 2017 and 2018 years of account. For the 2019 Year of account, there is a flat fee of £270,000. These amounts are disclosed in the profit and loss account as other technical income. At 31 December 2019, the following amounts have been accrued and are payable to the Syndicate:

2018:	£53,394 and US\$17,597
2019:	£135,000 and US\$Nil

In respect of the 2017 year of account, the Syndicate received £270,401 and US\$106,339 in the calendar year.

## 20 Related parties *continued*

### Inter-Syndicate transactions

During the period to which these reports relate, the Syndicate underwrote reinsurances of Syndicate 457, managed by MRSL, amounting to £Nil (2018: £68,740).

### Cincinnati Global Underwriting Services Limited (formerly Beaufort Underwriting Services Limited)

Cincinnati Global Underwriting Services Limited (“CGUSL”) acted solely as a service company for the introduction of UK/Eire commercial, homeowners’ property and liability and aviation risks to Syndicate 318. CGUSL is an appointed representative of CGUAL under the requirements of the Financial Conduct Authority. During the year, there were no cash transactions between CGUSL and the Syndicate, or any amounts due to or from the Syndicate at 31 December 2019 in respect of CGUSL.

The Syndicate ceased accepting new or renewal business via CGUSL on 31 December 2009.

### Cincinnati Global Underwriting Agency Limited

Amounts payable to CGUAL at 31 December 2019 totalled £11,211,496 (2018: £15,730,659). These amounts are included in “Other creditors”.

In aggregate, total fees payable to CGUAL in respect of services provided to the Syndicate for the three open years amounted to £4,566,029 (2018: £4,575,724). Profit commission of £Nil is due in respect of the 2017 year of account (2016: £Nil). Profit commission of £Nil has been accrued on the 2018 year of account (2017: £Nil). Profit commission of £641,148 has been accrued on the 2019 year of account (2018: £Nil). The 2018 year of account will normally close at 31 December 2020 and the 2019 year of account at 31 December 2021.

Expenses totalling £9,603,818 (2018: £8,831,490) were recharged to the Syndicate by CGUAL. Where expenses were incurred jointly by the Managing Agent and the Syndicate, they were apportioned as follows:

Salaries and related costs	– according to the time individuals spent on Syndicate matters
Accommodation costs	– according to the number of personnel
Other costs	– as appropriate

The reinsurance premium paid to close the 2017 year of account at 31 December 2019 was agreed by the Board of the Managing Agency on the 6 February 2020. Consequently, the technical provisions at 31 December 2019 have been presented in the balance sheet under the headings “reinsurance recoveries anticipated on gross reinsurance to close premiums payable to close the account” and “reinsurance to close premiums payable to close the account – gross amount” in accordance with the format prescribed by the Syndicate Accounting Byelaw.

### 21 Post balance sheet events

A total of US\$29.4m and GBP £17m will be transferred from members' personal reserve funds on 10 April 2020 in respect of the 2017 year of account. This represents the remaining cash call for the loss on this year.

### 22 Foreign exchange rates

	2019		2018	
	Year-end rate	Average rate	Year-end rate	Average rate
US dollar	1.32	1.28	1.27	1.34
Canadian dollar	1.72	1.69	1.74	1.73

### 23 Funds at Lloyd's

In case Syndicate assets prove insufficient to meet members' underwriting liabilities, every member is required to hold additional capital at Lloyd's which is held in trust and known as Funds at Lloyd's (FAL).

The Syndicate takes into account a variety of risks when calculating its Solvency Capital Requirement to arrive at its capital for the forthcoming year, in accordance with the Solvency II guidelines. This is reviewed and approved by Lloyd's.

The level of required FAL each member has to maintain is determined by Lloyd's according to the nature and the amount of risk to be underwritten. FAL is not hypothecated to any specific Syndicate participation by a member. Therefore, there are no specific funds available to a Syndicate which can be precisely identified as its capital.

# 2017 Underwriting Year of Account

318

## Financial highlights

### 2017 underwriting account

**£235m**

Syndicate capacity

**(£82m)**

loss for closed year (before non-standard personal expenses)

**(51.6%)**

loss as a percentage of gross premium

**£158.9m**

gross premium written (including brokerage)

**163.9%**

combined ratio

**(34.9%)**

loss as a percentage of capacity

Note:

The combined ratio is the profit for the year before investment return expressed as a percentage of net earned premium.

Note:

The Annual investment yield expresses the investment return for the year as a percentage of average cash and investments held by the syndicate.



# 2017 Underwriting Year of Account

## Managing agent's report

The Managing Agent presents its report on the 2017 Year of Account (YoA) of Syndicate 318 closed at 31 December 2019 together with an overview of the 2018 YoA to be closed 31 December 2020 and the 2019 YoA to be closed at 31 December 2021.

This report is prepared in accordance with the Lloyd's Syndicate Accounting Byelaw (no.8 of 2005). It accompanies the annual accounts prepared on an annual accounting basis as required by Statutory Instruments (No. 1950 of 2008), the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) regulations.

Detailed underwriting account descriptions as well as future trading prospects are covered in the Report of the directors of the Managing Agent.

### Directors

The following individuals served on the board at various periods up to the point of closure of the 2017 year of account.

### Directors:

R.J. Betzler (non-executive) (appointed 7 February 2018, resigned 28 February 2019)  
T. Cracas (appointed 28 February 2019)  
C.J.W. Czapiewski (non-executive) (resigned 20 February 2020)  
D.C. Eales  
A. Hoffmann  
M.A. Langston  
R.J. Martin (non-executive)  
P.M. Murray (non-executive) (appointed 14 October 2019)

C.A.A. Niebuhr (non-executive) (resigned 15 March 2018)

R.A. Pexton (non-executive Chairman)

G.M. Tuck

### Company Secretary:

A. Hoffmann (appointed 16 July 2019)

P.S.O'Neill (resigned 16 July 2019)

L.R. Crust (appointed 10 August 2017, resigned 18 December 2017)

B. Azur-Kean (resigned 9 August 2017)

### 2017 Year of Account

We regret to report that the 2017 YoA has closed on a three year accounting basis with a loss after personal expenses of £81.7m, which equates to (34.9%) expressed as a percentage of capacity for a traditional name. The results on an annual accounting basis are shown in the main body of the report and accounts; this commentary is applicable to the closing and open years on a conventional year of account basis only.

The Syndicate has maintained its capacity for the year at £234.8m for the 2017 YoA and continued to underwrite International and US Property business. Property risks are accepted on a direct and facultative basis, and via binding authorities. The Syndicate also wrote a small Aviation account which specialises in non-first tier airlines. Gross Premiums after brokerage at closing rates of exchange are £158.9m. On a pure year basis, gross premiums as adjusted for rates of exchange, increased by around 7% on the 2017 YoA, the bulk of which was from an expansion of the business written under

Property binders, where rates had been less affected by the softening market. The rating environment across all segments of the book was generally depressed in 2017, with a modest rate reduction across the portfolio. The cost of reinsurance on the pure year of account in 2017 was £26.8m, which was higher than expected, owing to an increase in reinstatement premiums.

It was the most difficult year in terms of claims experience for the Syndicate, with the highest incidence of natural catastrophe losses in the history of the Syndicate. This was compounded by rising attritional losses, following a period of reduced rating. Overall, pure year gross losses incurred were £262.8m, although this was reduced to £176.6m on a net basis after the benefits of reinsurance. The losses in excess of £5m on the Property account are listed below. In addition to these, there were also a number of smaller catastrophe losses, as well as a high incidence of large risk losses, and attritional claims.

Event	Gross £(m)	Net £(m)
Hurricane Irma	59.6	10.6
Hurricane Harvey	38.1	25.1
Hurricane Maria	27.2	14.3
Hurricane Florence	8.0	7.6
Lava losses Hawaii	6.4	6.1
Hurricane Michael	5.6	5.1
Mexico Earthquake	5.3	5.3
	150.2	74.1

It was also a loss making year on the Aviation account, which experienced a number of large claims on airline business, although this was relatively small in the context of the overall loss.

#### Prior year surplus

On a positive note, the reserves established at last year end in respect of 2016 YoA and prior years have developed favourably during 2019. This has resulted in a release of £5.2m which has improved the overall result.

#### 2018 Year of Account

The Syndicate marginally reduced its capacity for the 2018 YoA to £234.2m, after a small proportion of traditional names elected not to continue underwriting on the Syndicate. The current estimate of gross premium income for the year is £181.5m, as the Syndicate increased the amount of premiums written following improvements in the rating environment, after the events of 2017. Unfortunately, there has been a number of catastrophe losses to date on the 2018 YoA, as well as higher than normal levels of attritional losses, which have had a negative impact on the result.

Members' balances currently stand at an overall deficit of £33.4m, after standard personal expenses. We are forecasting a loss in the range of 10.82% – 15.82% upon closure of the 2018 year of account.

# 2017 Underwriting Year of Account

## Managing agent's report *continued*

### 2019 Year of Account

The Syndicate reduced its capacity for the 2019 YoA to £233.6m, after a small proportion of traditional names elected not to continue underwriting on the Syndicate. The current estimate of gross premium income for the year is £162m. As discussed in the commentary on the calendar year GAAP result, we have intentionally reduced the level of premiums written in the year but have also significantly reduced the level of aggregate exposure, particularly to natural catastrophe losses.

Members' balances stand at an overall surplus of £2.8m, and whilst it is too early to publish the forecast result, we are optimistic about a return to profitability on an underwriting year basis.

### Statement as to disclosure of information to auditors

The Directors who held office at the date of approval of this Managing Agent's report confirm that, so far as they are each aware, there is no relevant audit information of which the Syndicate's auditors are unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Syndicate's auditors are aware of that information.

**G. M. Tuck**  
*Chief Finance Officer*

Cincinnati Global Underwriting Agency Limited  
Third Floor  
One Minster Court  
London EC3R 7AA

5 March 2020

The directors of the managing agent are responsible for preparing the Syndicate underwriting year accounts in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw. They have elected to prepare the accounts in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 the directors of the managing agent must not approve the underwriting year accounts unless they are satisfied that they give a true and fair view of the result of the underwriting year at closure. In preparing these accounts, the directors of the managing agent are required to:

- Select suitable accounting policies and then apply them consistently and where there are items which affect more than one year of account, ensure a treatment which is equitable between the members of the Syndicate affected is used;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts;

- Assess the Syndicate's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- Use the going concern basis of accounting unless they either intend to cease trading, or have no realistic alternative but to do so. As explained in note 1 the directors of the managing agent do not believe that it is appropriate to prepare the underwriting year accounts on a going concern basis.

The directors of the managing agent are responsible for keeping adequate and proper accounting records that are sufficient to show and explain the Syndicate's transactions and disclose with reasonable accuracy at any time the financial position of the Syndicate and enable them to ensure that the underwriting year accounts comply with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. They are responsible for such internal control as they determine is necessary to enable the preparation of accounts that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

On behalf of the board

**G. M. Tuck**  
*Chief Finance Officer*

5 March 2020

# 2017 Underwriting Year of Account

## Independent auditor's report to the Members of Syndicate 318 – 2017 closed year of account

### Opinion

In our opinion the syndicate underwriting year accounts of Syndicate 318 (the 'syndicate'):

- give a true and fair view of the loss for the 2017 closed year of account;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

We have audited the syndicate underwriting year accounts which comprise:

- the statement of profit or loss;
- the balance sheet;
- the statement of members' balances;
- the statement of cash flows; and
- the related notes 1 to 16.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "the

Financial Reporting Standard applicable in the UK and Republic of Ireland", the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate underwriting year accounts section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate underwriting year accounts in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other information

The managing agent is responsible for the other information. The other information comprises the information included in the annual report, other than the syndicate underwriting year accounts and our auditor's report thereon. Our opinion on the syndicate underwriting year accounts does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the syndicate underwriting year accounts, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate underwriting year accounts or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the syndicate underwriting year accounts or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

#### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate underwriting year accounts under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005), and for being satisfied that they give a true and fair view of the result, and for such internal control as the managing agent determines is necessary to enable the preparation of syndicate underwriting year accounts that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate underwriting accounts, the managing agent is responsible for assessing the syndicate's ability to realise its assets and discharge its liabilities in the normal course of business, disclosing, as applicable, any matters that impact its ability to do so.

#### Auditor's responsibilities for the audit of the syndicate underwriting year accounts

Our objectives are to obtain reasonable assurance about whether the syndicate underwriting year accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate underwriting year accounts.

A further description of our responsibilities for the audit of the syndicate underwriting year accounts is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

# 2017 Underwriting Year of Account

## Independent auditor's report to the Members of Syndicate 318 – 2017 closed year of account *continued*

### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the managing agent's report for the financial year for which the syndicate underwriting year accounts are prepared is consistent with the syndicate underwriting year accounts; and
- the managing agent's report has been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in the managing agent's report.

#### Matters on which we are required to report by exception

Under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and Lloyd's Syndicate Accounting Byelaw (no.8 of 2005) we are required to report in respect of the following matters if, in our opinion:

- the managing agent in respect of the syndicate has not kept adequate or proper accounting records; or

- the syndicate underwriting year accounts are not in agreement with the accounting records or
- we have not received all the information and explanations we require for our audit; or
- the syndicate underwriting year accounts are not in compliance with the requirements of paragraph 5 of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the syndicate's members, as a body, in accordance with regulation 6 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Adam Ely ACA (Senior statutory auditor)**  
**For and on behalf of Deloitte LLP**  
**Statutory Auditor**  
London, United Kingdom  
5 March 2020

**Statement of profit or loss: Technical account – general business for the 2017 closed year of account for the three years ended 31 December 2019**

318

Technical account – general business

	Note	£000	£000
<b>Earned premiums, net of reinsurance</b>			
Gross premiums written	4	158,927	
Outward reinsurance premiums		(26,839)	
			132,088
<b>Reinsurance to close premiums received, net of reinsurance</b>	4/15		64,107
<b>Allocated investment return transferred from the non-technical account</b>			2,451
<b>Other technical income, net of reinsurance</b>			420
<b>Claims incurred, net of reinsurance</b>			
Claims paid			
Gross amount		(236,325)	
Reinsurers' share		81,993	
		(154,332)	
Reinsurance to close premium payable, net of reinsurance	5	(83,382)	
			(237,714)
<b>Net operating expenses</b>	7		(43,056)
<b>Balance on the technical account – for general business</b>			(81,703)

The underwriting year has closed: all items therefore relate to discontinued operations.

The notes on pages 75 to 87 form part of these accounts.



## 2017 Underwriting Year of Account

### Statement of profit or loss: Non-technical account – general business for the 2017 closed year of account for the three years ended 31 December 2019

#### Non-technical account

	£000
<b>Balance on the general business technical account</b>	(81,703)
Income from investments	2,158
Realised gains on investments	211
Unrealised gains on investments	220
Investment expenses and charges	(138)
Allocated investment return transferred to general business technical account	(2,451)
Loss on exchange	(273)
<b>Loss for the closed year of account</b>	<b>(81,976)</b>

There are no recognised gains or losses in the accounting period other than those dealt with in the technical and non-technical accounts, therefore no statement of total recognised gains and losses are presented.

The notes on pages 75 to 87 form part of these accounts.

	Note	£000	£000
<b>Assets</b>			
<b>Investments</b>			
Other financial investments	8		44,331
			44,331
<b>Debtors</b>			
Debtors arising out of direct insurance operations	9	32	
Debtors arising out of reinsurance operations	10	2,607	
Other debtors		58	
			2,697
<b>Reinsurance recoveries anticipated on gross reinsurance to close premiums payable to close the account</b>	5		10,190
<b>Other assets</b>			
Cash at bank and in hand			2,164
<b>Total assets</b>			59,382

The notes on pages 75 to 87 form part of these accounts.

# 2017 Underwriting Year of Account

## Balance sheet as at 31 December 2019 *continued*

	Note	£000	£000
<b>Liabilities</b>			
<b>Capital and reserves</b>			
Amounts due from members			(39,242)
<b>Reinsurance to close premiums payable to close the account – gross amount</b>	5		93,573
<b>Creditors</b>			
Creditors arising out of direct insurance operations	11	353	
Creditors arising out of reinsurance operations	12	1,111	
Other creditors including taxation and social security		3,587	
			5,051
Accruals and deferred income			–
<b>Total liabilities</b>			59,382

The financial statements on pages 69 to 87 were approved by the Board of Cincinnati Global Underwriting Agency Limited on 4 March 2020 and were signed on its behalf by

**D. C. Eales**  
*Chief Executive Officer*

**G. M. Tuck**  
*Chief Finance Officer*

5 March 2020

The notes on pages 75 to 87 form part of these accounts.

## Statement of members' balances for the 36 months ended 31 December 2019

318

	£000
Members' balances brought forward at 1 January	–
Loss for closed year of account	(81,976)
Open year cash calls made	42,877
Members' agents fees	(143)
Members' balances carried forward at 31 December 2019	(39,242)

The notes on pages 75 to 87 form part of these accounts.

# 2017 Underwriting Year of Account

## Statement of cash flows for the 36 months ended 31 December 2019

	Note	£000
<b>Closed year cash flow</b>		
<b>Cash flows from operating activities</b>		
Loss for the year		(81,976)
Unrealised gains on investments		(220)
Net realised foreign exchange gains		2,070
Non cash consideration received as part of RITC received	15	(48,215)
RITC premium payable net of reinsurance	5	83,382
Acquisitions of other financial instruments		(39,009)
Proceeds from sale of other financial instruments		47,610
Increase in debtors, subrogation and salvage and prepayments		109
Decrease in creditors		(4,323)
<b>Net cash outflow from operating activities</b>		<b>(40,572)</b>
<b>Net cash flow from financing activities:</b>		
Members' agents' fees paid on behalf of members		(143)
Cash calls received from members		42,879
<b>Net cash inflow from financing activities</b>		<b>42,736</b>
<b>Net increase in cash and cash equivalents</b>		<b>2,164</b>
Cash and cash equivalents at 1 January		–
Effect of exchange rate changes on cash and cash equivalents		–
<b>Cash and cash equivalents at 31 December</b>	16	<b>2,164</b>

The notes on pages 75 to 87 form part of these accounts.

## 1 Basis of preparation

The Syndicate underwriting year accounts have been prepared under the Insurance Accounts Directive (“Lloyd’s Syndicates and Aggregate Accounts”) Regulations 2008 (“the Lloyd’s Regulations”) the Syndicate Accounting Byelaw, and Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (“FRS 102”), and Financial Reporting Standard 103 Insurance Contracts (“FRS 103”).

Whilst the directors of the managing agent have a reasonable expectation that the Syndicate has adequate resources to continue in operational existence for the foreseeable future, these financial statements represent the participation of members in the 2017 year of account, which closed on 31 December 2019. The accumulated loss of the 2017 year of account will be called shortly after publication of these accounts. Therefore the 2017 year of account is not continuing to trade and, accordingly the directors have not adopted the going concern basis in the preparation of these accounts. This has no effect on the amounts reported in the accounts as the 2017 year of account will be closed by payment of a reinsurance to close premium, as outlined in note 5 below, which is consistent with the normal course of business for a Lloyd’s Syndicate and with the approach we have applied to earlier underwriting years.

In preparing these financial statements, the directors of the Managing Agent have made judgements, estimates and assumptions that affect the application of the Syndicate’s accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively. Refer to note 2 in the annual accounts for the treatment of estimates.

As each Syndicate year of account is a separate annual venture, there are no comparative figures.

## 2 Accounting policies

### (a) Underwriting transactions

The underwriting accounts for each year of account are normally kept open for three years before the result on that year is determined. At the end of the three years, outstanding liabilities can normally be determined with sufficient accuracy to permit the year of account to be closed by payment of a reinsurance to close premium to the successor year of account.

### (b) Reinsurance to close premium received

The reinsurance to close premium received was closed into the 2017 year of account at 31 December 2018.

The reinsurance to close premium is determined by reference to the outstanding technical provisions (including those for outstanding claims, unearned premiums, net of deferred acquisition costs, and unexpired risks) relating to the closed year and all previous closed years reinsured therein. Although this estimate of net outstanding liabilities is considered to be fair and reasonable, it is implicit in the estimation procedure that the ultimate liabilities will be at variance from the premium so determined. The reinsurance to close premium transfers the liability in respect of all claims, reinsurance premiums, return premiums and other payments in respect of the closing year (and previous closed years reinsured therein) to the members of the successor year of account and gives them the benefit of refunds, recoveries, premiums due and other income in respect of those years in so far as they have not been credited in these accounts.

# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 2 Accounting policies *continued*

#### (b) Reinsurance to close premium received *continued*

The provision for claims comprises amounts set aside for claims notified and claims incurred but not yet reported (“IBNR”).

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agent’s management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting years, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers’ share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly, the most critical assumption as regards claims provisions is that the past is a reasonable predictor of the likely level of claims development.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events, and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.

#### (c) Premiums written and earned

Gross premiums are allocated to years of account on the basis of the inception date of the policy. Commission and brokerage are charged to the year of account to which the relevant policy is allocated. Policies written under binding authorities, lineslips or consortium arrangements are allocated to the year of account into which the arrangement incepts. Additional and return premiums follow the year of account of the original premium. Premiums are shown gross of brokerage payable and exclude taxes and duties levied on them. Estimates are made for pipeline premiums, representing amounts due but not yet notified to the Syndicate year of account.

Written premium is earned according to the risk profile of the policy.

Outwards reinsurance premiums ceded are attributed to the same year as the original risk being protected.

## 2 Accounting policies *continued*

### (d) Claims paid

Gross claims paid are allocated to the same year of account as that to which the corresponding premiums are allocated and include internal and external claims settlement expenses. Reinsurance recoveries are allocated to the year of account to which the claim was charged.

### (e) Reinsurance to close premium payable

The reinsurance to close premium paid was closed into the 2018 year of account at 31 December 2019.

The reinsurance to close premium is determined by reference to the outstanding technical provisions (including those for outstanding claims, unearned premiums, net of deferred acquisition costs, and unexpired risks) relating to the closed year and to all previous closed years reinsured therein. Although this estimate of net outstanding liabilities is considered to be fair and reasonable, it is implicit in the estimation procedure that the ultimate liabilities will be at variance from the premium so determined. The reinsurance to close premium transfers the liability in respect of all claims, reinsurance premiums, return premiums and other payments in respect of the closing year (and previous closed years reinsured therein) to the members of the successor year of account and gives them the benefit of refunds, recoveries, premiums due and other income in respect of those years in so far as they have not been credited in these accounts.

The provision for claims comprises amounts set aside for claims notified and claims IBNR.

The amount included in respect of IBNR is based on statistical techniques and underwriting judgements applied by the Managing Agent's management and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience of the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting years, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. The Syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly the most critical assumption as regards claims provisions is that the past is a reasonable predictor of the likely level of claims development.

It is considered that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. However, ultimate liability will vary as a result of subsequent information and events and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly.



# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 2 Accounting policies *continued*

#### (f) Acquisition costs

Acquisition costs, comprising commission and other internal and external costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the balance sheet date.

#### (g) Financial assets and liabilities

In applying FRS 102, the Syndicate has chosen to apply the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU).

#### *Classification*

The accounting classification of financial assets and liabilities determines how they are measured and changes in those values are presented in the statement of profit or loss and other comprehensive Income. Financial assets and liabilities are classified on their initial recognition. Subsequent reclassifications are permitted only in restricted circumstances.

Financial assets and financial liabilities at fair value through profit and loss comprise financial assets and financial liabilities held for trading and those designated as such on initial recognition. Investments in shares and other variable yield securities, units in unit trusts, and debt and other fixed income securities are designated as at fair value through profit or loss on initial recognition, as they are managed on a fair value basis in accordance with the Syndicate's investment strategy.

The Syndicate does not hold financial assets or financial liabilities for trading purposes, although derivatives (assets or liabilities) held by the Syndicate are categorised as held for trading.

Deposits with credit institutions, debtors, and accrued interest are classified as loans and receivables.

#### *Recognition*

Financial instruments are recognised when the Syndicate becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Syndicate's contractual rights to the cash flows from the financial assets expire or if the Syndicate transfers the financial asset to another party without retaining control of substantially all risks and rewards of the asset. A financial liability is derecognised when its contractual obligations are discharged, cancelled, or expire.

Regular way purchases and sales of financial assets are recognised and derecognised, as applicable, on the trade date, i.e. the date that the Syndicate commits itself to purchase or sell the asset.

## 2 Accounting policies *continued*

### (g) Financial assets and liabilities *continued*

#### *Measurement*

A financial asset or financial liability is measured initially at fair value plus, for a financial asset or financial liability not at fair value through profit and loss, transaction costs that are directly attributable to its acquisition or issue.

Financial assets at fair value through profit or loss are measured at fair value with fair value changes recognised immediately in profit or loss. Net gains or net losses on financial assets measured at fair value through profit or loss includes foreign exchange gains/losses arising on their translation to the functional currency, but excludes interest and dividend income.

#### *Identification and measurement of impairment*

At each reporting date, the Syndicate assesses whether there is objective evidence that financial assets not at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of an asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes observable data that comes to the attention of the Syndicate about any significant financial difficulty of the issuer, or significant changes in the technological, market, economic or legal environment in which the issuer operates.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss recognised reduces the carrying amount of the impaired asset directly. All impairment losses are recognised in profit or loss. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost, the reversal is recognised in profit or loss.

#### *Off-setting*

Financial assets and financial liabilities are set off and the net amount presented in the balance sheet when, and only when, the Syndicate currently has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 2 Accounting policies *continued*

#### (h) Investment return

Investment return comprises investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges. Investment return arising in each calendar year on all the Syndicate's investments is allocated to open years of account in proportion to the average funds available for investment attributable to those years. Investment returns in respect of overseas deposits are allocated to the year of account which funded these deposits.

Realised gains and losses on investments carried at market value are calculated as the difference between sale proceeds and purchase price. Movements in unrealised gains and losses on investments represent the difference between their valuation at the balance sheet date and their purchase price or, if they have been previously valued, their valuation at the end of the previous calendar year, together with the reversal of unrealised gains and losses recognised in earlier calendar years in respect of investment disposals in the current period.

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting underwriting business. All investment return is considered to arise on such funds.

#### (i) Net operating expenses

Where expenses are incurred by the Managing Agent or on behalf of the Managing Agent in relation to the administration of the Syndicate, the amounts in question are apportioned using varying methods depending on the expense type. Expenses which are incurred jointly for the Managing Agent and Syndicate are apportioned depending on the amount of work performed, resources used and the volume of business transacted. Net operating expenses are allocated to the year of account for which they are incurred.

The parent company of the Managing Agent operates a defined contribution pension scheme. It recharges salaries and related costs to the Syndicate which includes an element for pension costs. These pension costs are recognised in full in the period to which the recharge relates.

Amounts recharged by the Managing Agent include costs arising from the use of assets in the period. These rental costs are expensed in full in the period to which the recharge relates.

#### (j) Cash and cash equivalents

Cash and cash equivalents comprise of cash balances held in the current accounts at the year end, and are used by the Syndicate in the management of its short term commitments.

## 2 Accounting policies *continued*

### (k) Taxation

Under Schedule 19 of the Finance Act 1993, Managing Agents are not required to deduct basic rate income tax from trading income. In addition, all UK basic income tax deducted from Syndicate investment income is recoverable by Managing Agents and consequently the distribution made to members or their Members' Agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax. It is the responsibility of members to agree and settle their tax liabilities with HM Revenue & Customs.

No provision has been made for any United States Federal Income Tax or any overseas tax payable on the underwriting results or investment earnings.

Members resident overseas for tax purposes are responsible for agreeing and settling any tax liabilities with the taxation authorities of their country of residence.

### (l) Basis of currency translation

Transactions in US dollars and Canadian dollars are translated at the rate of exchange at the balance sheet date. Underwriting transactions denominated in other foreign currencies are included at the rate of exchange ruling at the date the transaction is processed.

Assets and liabilities are re-translated into Sterling at the rate of exchange at the balance sheet date.

Differences arising on the re-translation of foreign currency amounts are included in the non-technical account.

## 3 Risk and capital management

The board of directors of the Managing Agent has overall responsibility for the establishment and oversight of the Syndicate's risk and capital management. An overview of the Managing Agent's key risks, and risk management structure are detailed on page 14, and more detailed definitions of these risks and further explanation on how they affect the Syndicate are detailed in notes on page 35.

Effective from 1 January 2019, the RITC process means that the Insurance, Financial, Credit, Liquidity, Market and Capital risks are transferred to the accepting 2018 Year of Account of the Syndicate. Accordingly, these Underwriting Year accounts do not have any associated disclosures as required by section 34 of FRS 102.

Full disclosures relating to these risks are provided in the main Annual Accounts of the Syndicate.

# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 4 Analysis of underwriting result

	Gross premiums written and earned £000	Gross claims incurred £000	Net operating expenses £000	Reinsurance balance £000	Total £000
<b>Direct insurance:</b>					
Marine aviation and transport	3,757	(3,514)	(1,002)	162	(597)
Fire and other damage to property	100,935	(147,128)	(29,292)	39,252	(36,233)
Third party liability	–	(141)	–	–	(141)
<b>Reinsurance acceptances</b>	123,258	(85,542)	(12,762)	21,014	45,968
<b>Total</b>	227,950	(236,325)	(43,056)	60,428	8,997

All premiums were written in the UK. All net assets and profit are derived from UK business.

Total gross premium written and earned arise from gross premiums written on the underwriting year of account, and the reinsurance to close premium accepted from the 2016 and prior years of account. The gross premiums written include £69,022,583 of reinsurance acceptances from the 2016 and prior years reinsurance to close premium. Reinsurance balances include £4,915,742 of reinsurance recoverable from the 2016 and prior years reinsurance to close premium.

### Geographical analysis by destination

	Gross premiums written £000
UK	79,990
US	104,416
Other	43,544
<b>Total</b>	227,950

### 5 Reinsurance to close premium payable net of reinsurance

	Reported £000	IBNR £000	Total £000
Gross outstandings	68,124	25,448	93,572
Reinsurance recoveries anticipated	(10,121)	(69)	(10,190)
<b>Net</b>	58,003	25,379	83,382

## 6 Analysis of result by year of account

	2016 & prior years of account £000	2017 pure year of account £000	Total £000
Technical account balance before allocated investment return and net operating expenses	5,226	(46,746)	(41,520)
Brokerage and commission on gross premium	–	(32,119)	(32,119)
Acquisition costs – other	–	(6,518)	(6,518)
	5,226	(85,383)	(80,157)

## 7 Net operating expenses

	£000
Acquisition costs – brokerage	32,119
Acquisition costs – other	6,518
Administrative expenses	4,418
	43,056

The closed year profit is stated after charging:

	£000
Auditor remuneration	
Audit – KPMG LLP	120
Audit related assurance services – KPMG LLP	63
Audit – Deloitte LLP	5
Audit related assurance services – Deloitte LLP	3
Operating lease rentals	
Property	426

## 8 Financial investments

	Market value £000	Cost £000
Holdings in collective investment schemes	9,360	9,360
Debt securities and other fixed income securities	30,271	30,050
Overseas deposits as investments	4,700	4,700
Total investments	44,331	44,110

# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 9 Debtors arising out of direct insurance operations

	£000
.....	
Due within one year	32
	32

### 10 Debtors arising out of reinsurance operations

	£000
.....	
Due within one year	2,607
	2,607

### 11 Creditors arising out of direct insurance operations

	£000
.....	
Due within one year	353
	353

### 12 Creditors arising out of reinsurance operations

	£000
.....	
Due within one year	1,111
	1,111

### 13 Post balance sheet events

The reinsurance premium paid to close the 2017 year of account at 31 December 2019 was agreed by the Board of the Managing Agency on the 6 February 2020. Consequently the technical provisions at 31 December 2019 have been presented in the balance sheet under the headings “reinsurance recoveries anticipated on gross reinsurance to close premiums payable to close the account” and “reinsurance to close premiums payable to close the account – gross amount” in accordance with the format prescribed by the Syndicate Accounting Byelaw.

A total of \$17m and \$29.4m will be transferred from members’ personal reserve funds on 10 April 2020 in respect of the 2017 year of account.

## 14 Related parties

### Cincinnati Global Underwriting Agency Limited – Ultimate holding company

At 31 December 2019, the ultimate parent company of Cincinnati Global Underwriting Agency Limited (“CGUAL”) is Cincinnati Financial Corporation (“CFC”). CFC is incorporated in the United States of America, and acquired the entire issued share capital of Cincinnati Global Underwriting Limited (“CGUL”), and its subsidiaries on 20 February 2019. CGUL is the intermediate holding company of CGUAL, and Cincinnati Global Dedicated No 2 Limited.

Group accounts for CFC are available from the Company Secretary of CGUAL, One Minster Court, London EC3R 7AA, or at <https://cincinnati-financial-corporation.gcs-web.com> selecting investors.

For the 2018, 2019 and 2020 years of account, the CFC participation on Syndicate 318 is as follows:

Year of account	Participation £000	% of capacity
2018	214,357	91.6
2019	214,357	91.8
2020	214,357	92.2

### Bell and Clements Limited

Bell and Clements Limited (“BCL”) a fellow subsidiary and related party of Munich Re is an intermediary authorised and regulated by the Financial Conduct Authority and is a Lloyd’s broker. Syndicate 318 has underwritten a number of contracts of insurance and reinsurance and binding authorities placed by BCL. For the 2017 year of account, Gross Written Premiums under these contracts amounted to £439,405. Brokerage paid to BCL amounted to £124,797.

### Munich Re Syndicate Limited

Munich Re Syndicate Limited (“MRSL”) is a Lloyd’s Managing Agency which manages Munich Re Syndicate 457, underwriting predominately marine and energy business and is a wholly owned subsidiary of Munich Re Holding Company (UK) Limited. Its ultimate parent company is also Munich Re. None of the Directors of Munich Re Syndicate Limited participates directly as an underwriting member of Syndicate 318.



# 2017 Underwriting Year of Account

## Notes to the accounts for the 36 months ended 31 December 2019 *continued*

### 14 Related parties *continued*

#### Münchener Rückversicherungs-Gesellschaft (“Munich Reinsurance Company”)

The Syndicate purchases reinsurance protection from Munich Re. Total premiums ceded in respect of these contracts was £184,346 for the 2017 year. Actual and anticipated recoveries under these arrangements amount to £118,891 as at 31 December 2019.

All contracts are written on normal market terms at arm’s length.

#### Great Lakes Reinsurance (UK) SE (“GLUK”)

For the 2017 year of account, CGUAL had an agreement with GLUK whereby the Syndicate would underwrite certain Airline business on behalf of GLUK, a wholly owned subsidiary of Munich Re. The agreement was conditional on a number of factors including that, for new and renewal business, the Syndicate would underwrite for its own account in accordance with its line structure in the first instance, and only those risks where the Syndicate participates would be accepted on GLUK’s behalf.

On the 2017 year of account, CGUAL has an agreement with GLUK to underwrite and manage a specific facility for general Aviation business on GLUK’s behalf.

An over-rider is payable by GLUK to the Syndicate equivalent to 4% of gross premiums (after brokerage) on the 2017 year of account. These amounts are disclosed in the profit and loss account as other technical income.

In respect of the 2017 year of account, the Syndicate received £270,401 and US\$106,339 in the calendar year.

#### Cincinnati Global Underwriting Services Limited (formerly Beaufort Underwriting Services Limited)

Cincinnati Global Underwriting Services Limited (“CGUSL”) acted solely as a service company for the introduction of UK/Eire commercial, homeowners’ property and liability and aviation risks to Syndicate 318. CGUSL is an appointed representative of CGUAL. During the year, there were no cash transactions between CGUSL and the Syndicate, or any amounts due to or from the Syndicate at 31 December 2019 in respect of CGUSL.

The Syndicate ceased accepting new or renewal business via CGUSL on 31 December 2009.

#### 14 Related parties *continued*

##### Cincinnati Global Underwriting Agency Limited

Total fees payable to CGUAL in respect of services provided to the Syndicate and chargeable to the 2017 year of account amounted to £1,526,029.

Profit commission of £Nil has been accrued in respect of the 2017 year of account. Expenses totalling £9,231,949 were recharged to the Syndicate in 2017 year of account by CGUAL.

Where expenses were incurred jointly by the Managing Agent and the Syndicate, they were apportioned as follows:

Salaries and related costs	– according to time of each individual spent on Syndicate matters
Accommodation costs	– according to number of personnel
Other costs	– as appropriate

#### 15 Consideration for RITC received

	£000
.....	
Non cash consideration received for the net RITC comprises:	
Portfolio investments	54,783
Debtors	2,806
Creditors	(9,374)
<b>Non cash consideration received</b>	<b>48,215</b>
Cash	1,582
Total cash and non cash consideration for RITC received	49,797
Amounts payable to members' on closure of the 2016 year of account	12,779
<b>Reinsurance to close premiums received, net of reinsurance received at 1 January 2019</b>	<b>62,576</b>
Profit on foreign exchange	1,531
<b>Reinsurance to close premiums received, net of reinsurance</b>	<b>64,107</b>

#### 16 Movement in opening and closing portfolio investments net of financing

	At 1 January 2017 £000	Received within RITC premium £000	Cash flow £000	Change in fair value and foreign exchange £000	At 31 December 2019 £000
Cash	–	1,582	582	–	2,164
Portfolio investments	–	54,783	(8,602)	(1,850)	44,331
<b>Total portfolio investments</b>	–	56,365	(8,020)	(1,850)	46,495

## Seven year summary of results for a traditional Name (unaudited)

An unaudited seven year summary prepared from the results of the Syndicate for a traditional Name with a £10,000 share is shown below.

This has not been prepared in accordance with UK financial reporting standards, or the accounting policies disclosed. Gross premiums, and net operating expenses are stated net of brokerage, and overrider commissions receivable.

Personal expenses have been stated at the amount which would be incurred pro rata by individual members writing the illustrative premium income in the Syndicate irrespective of any minimum charge applicable. Corporate members may be charged at different rates. Foreign tax, which may be treated as a credit for personal tax purposes has been excluded.

	2011	2012	2013	2014	2015	2016	2017
Syndicate allocated capacity	£224.89m	£234.98m	£234.83m	£235.04m	£234.85m	£235.04	<b>£234.77</b>
Capacity utilised	56.7%	58.7%	54.6%	59.6%	53.0%	52.5%	<b>54%</b>

### Results for an illustrative share of £10,000

	£	£	£	£	£	£	£
Gross premiums (net of brokerage)	5,674	5,872	5,463	5,960	5,298	5,253	<b>5,401</b>
Net premiums	4,618	4,937	4,413	4,947	4,463	4,298	<b>4,258</b>
Reinsurance to close from an earlier account	3,397	2,779	2,589	2,538	2,315	2,286	<b>2,731</b>
Net claims	(3,725)	(3,362)	(2,435)	(3,163)	(2,924)	(4,489)	<b>(6,573)</b>
Reinsurance to close	(2,788)	(2,501)	(2,227)	(2,463)	(2,188)	(2,804)	<b>(3,552)</b>
Profit/(loss) on exchange	(4)	23	27	34	19	23	<b>(12)</b>
Net operating expenses	(281)	(295)	(341)	(303)	(330)	(319)	<b>(330)</b>
Balance on technical account	1,217	1,581	2,026	1,590	1,355	(1,005)	<b>(3,488)</b>
Investment income and gains less losses, less expenses and charges	75	45	39	77	93	83	<b>104</b>
Profit/(loss) before personal expenses	1,292	1,626	2,065	1,667	1,448	(922)	<b>(3,374)</b>
Illustrative personal expenses for a traditional Name							
Managing agent's salary	(65)	(65)	(65)	(65)	(65)	(65)	<b>(65)</b>
Central Fund contributions	(29)	(10)	(26)	(23)	(24)	(22)	<b>(25)</b>
Profit commission	(234)	(305)	(389)	(311)	(267)	–	<b>–</b>
Lloyd's subscription	(29)	(24)	(26)	(23)	(24)	(28)	<b>(28)</b>
	(357)	(404)	(506)	(422)	(380)	(115)	<b>(118)</b>
Profit/(loss) after illustrative profit commission and illustrative personal expenses	935	1,222	1,559	1,245	1,068	(1,037)	<b>(3,492)</b>

For the 2017 year of account, an illustrative share of £10,000 represents 0.00426% of allocated capacity. 2017 year of account had 381 members.

## Contacts

### Underwriting Management

**Simon Herring** *Head of Aviation*

Telephone: 020 7220 8209

Email: [simon.herring@cinfinglobal.com](mailto:simon.herring@cinfinglobal.com)

**Steve Anderson** *Head of Delegated Underwriting*

Telephone: 020 7220 8259

Email: [steve.anderson@cinfinglobal.com](mailto:steve.anderson@cinfinglobal.com)

**Nick Chalk** *Active Underwriter*

Telephone: 020 7220 8202

Email: [Nick.Chalk@cinfinglobal.com](mailto:Nick.Chalk@cinfinglobal.com)

**Simon Pope** *Head of Property Underwriting –  
Direct and Facaultative*

Telephone: 020 7220 8204

Email: [simon.pope@cinfinglobal.com](mailto:simon.pope@cinfinglobal.com)

### Agency Management

**Derek Eales** *Chief Executive Officer*

Telephone: 020 7220 8201

Email: [derek.eales@cinfinglobal.com](mailto:derek.eales@cinfinglobal.com)

**Arthur Hoffmann** *Chief Governance Officer*

Telephone: 020 7220 8267

Email: [arthur.hoffmann@cinfinglobal.com](mailto:arthur.hoffmann@cinfinglobal.com)

**Graham Tuck** *Chief Finance Officer*

Telephone: 020 7220 8223

Email: [graham.tuck@cinfinglobal.com](mailto:graham.tuck@cinfinglobal.com)

## Cincinnati Global Underwriting Agency Limited

One Minster Court

Mincing Lane

London EC3R 7AA

[www.cinfinglobal.com](http://www.cinfinglobal.com)

Cincinnati Global Underwriting Agency Limited is the Lloyd's Managing Agent for MSF Pritchard Syndicate 318 and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

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